# **APPRAISAL OF**

Parcel C-1 A Perpetual Drainage Servitude Required for The Kinler/Paul Fredricks Drainage Improvement Encumbering a Portion of 706 Paul Frederick Drive Lot 17A, Block D, Oak Ridge Park Subdivision Luling, LA

# AS OF

November 14, 2024

# **PREPARED FOR**

St. Charles Parish Public Works Department C/O Miles Bingham, P.E. 100 River Oaks Drive Destrehan, LA 70047

# **PREPARED BY**

A.R.E. Real Estate Services 1708 Chantilly Drive, Suite E Laplace, LA 70068



**Real Estate Services** 

# A.R.E. Real Estate Services 1708 Chantilly Drive Laplace, La 70068

January 27, 2025

St. Charles Parish Public Works Department C/O Miles Bingham, P.E. 100 River Oaks Drive Destrehan, LA 70047

Re: An appraisal of a perpetual drainage servitude identified as parcel C-1, Kinler/Paul Fredricks Drainage Improvement Project, encumbering a portion of 706 Paul Frederick Drive, a portion of Lot 17A, Block D, Oak Ridge Park Subdivision, Luling, LA. Our File – 240462

Dear Mr. Bingham,

As requested, we have completed an appraisal of the above-referenced property. The appraisal's intended use is to assist in determining the compensation due for acquiring a perpetual public subsurface drainage servitude. The appraisal's purpose is to provide opinions of the fair market value of the planned acquisition and any additional compensation appropriate in estimating "Just Compensation." This analysis does not consider compensation components other than real estate, such as relocation expenses or business impacts.

In this instance, the planned acquisition consists of part of a more extensive ownership. The appraisal relies on a before and after analysis to estimate the compensation due. The analysis estimates the acquisition parcels' value based on the parcel's proportional contributory value of the Larger Parcel before the acquisition. The compensation estimate includes the value of the property acquired plus the diminution in the remaining ownership's value (after value), if any, attributable to the proposed project. A comparison of the before and after values, allowing for the value of the acquisition parcel(s), estimates any diminution of the remainder or additional compensation owed for the acquisition.

Fair market value, as used herein, is defined by Louisiana Revised Statute 47:2321 as follows,

The price for property which would be agreed upon between a willing and informed buyer and a willing and informed seller under usual and ordinary circumstances; it shall be the highest price estimated in terms of money which property will bring if exposed for sale on the open market with reasonable time allowed to find a purchaser who is buying with knowledge of all the users and purposes to which the property is best adapted and for which it can be legally used."

This appraisal's development and reporting follow the Uniform Standards of Professional Appraisal Practice USPAP, 2024 ed. (USPAP) and Louisiana Law governing the proposed acquisition.

Mr. Bingham January 27, 2025 Page 2

This letter includes an executive summary of the findings. However, the opinions in this summary should not be relied upon without a complete understanding of the accompanying report, including all assumptions and limiting conditions.

The following is a summary of the salient facts and conclusion:

Owner(s) of Record:	H.A.A. Construction, LLC		
Property Occupant:	None		
Property Location:	Luling, LA St. Charles Parish		
Property Identification: Parcel Number(s):	Parcel C-1		
Project Number:	N/A		
Project Name:	Kinler/Paul Fredrick Drainage Improvement		
Project Map Date:	June 28, 2024		
~ •			
Property Rights:	Perpetual Subsurface Drainage Servitude		
Value Sought:	Fair Market Value		
Date of Report:	January 27, 2025		
Effective Date of Value:	November 14, 2024		
Property Inspection Date:	November 14, 2024		
Property Type:	Residential Homesite		
Zoning:	R1-AM Single Family Residential		
Flood Zone:	X - Panel 2201600150C		
Site Size:			
Larger Parcel	±3,372.01 square feet		
Acquisition Parcel	$\pm 1,124.37$ square feet		
Remainder Parcel	$\pm 2,247.64$ square feet		
Improvement Data:	None		
Highest and Best Use:			
As Vacant	Single-Family Residential Use		
As Improved	Continued use		

Mr. Bingham January 27, 2025 Page 3

The user of this report is responsible for ensuring that the assumptions, limiting conditions, and scope of work, as described, are appropriate to the intended use. The intended user, if necessary, should request additional analyses and information to understand and properly employ this appraisal for its intended use.

#### **Special Assumptions & Conditions:**

### **Special Condition:**

In compliance with Louisiana law, the value opinions for the Larger Parcel before acquisition and the part acquired do not consider the impacts on the subject's value attributed to the proposed project improvements.

#### Limitations of the Inspection:

The appraisal relies upon my physical property inspections and publicly available aerial photography. The inspection is limited to my visual observations and does not include special testing or the use of testing equipment. The property was inspected from adjacent rights-of-ways multiple times. The most recent inspection and effective date of this report is November 14, 2024

#### **Extraordinary Assumptions:**

In compliance with Louisiana law, the value opinion offered for the property identified as the Remainder Parcel (after value) is subject to the extraordinary assumption of the project's completion in the manner proposed or planned.

Issuance of a variance granting lot 17A legal non-conforming status for its lot size being less than the required minimum under its R1-AM zoning.

### **Hypothetical Condition:**

As of the appraisal's effective date, the valuation of the Remainder Parcel presumes the acquisition of the proposed servitude is complete.

### Limitation of Compensation Analysis:

The opinion of compensation offered herein is limited to those directly related to the real estate. Other economic considerations are outside the scope of this analysis. Mr. Bingham January 27, 2025 Page 3

## **Conclusions of Compensation Analysis:**

Based on our analyses, the compensation due for the acquisition of real property rights acquired as of November 14, 2024, is:

Value of Property Rights within Acquisition (perpetual servitude)	\$ 5,217.08
Value of improvement within the Acquisition Area	\$ 0.00
Severance Damages	\$ 1,434.06
Additional Compensation	<u>\$ 0.00</u>

**Total Recommended Compensation for the Property Rights Acquired** \$ 6,651.14

It was a pleasure to aid you in this assignment. If we can be of any further assistance, please contact us.

Respectfully,

Karla J. Scatt

Karla J. Scott, SRA, AI-RRS Louisiana Certified Residential Real Estate Appraiser LA#R1031

An Appraisal of

Parcel C-1 A Perpetual Drainage Servitude Required for The Kinler/Paul Fredricks Drainage Improvement Encumbering a Portion of 706 Paul Frederick Drive A portion of Lot 17A, Block D, Oak Ridge Park Subdivision Luling, LA

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### CERTIFICATIONS, ASSUMPTIONS, AND LIMITING CONDITIONS

#### I. Assumptions and Limiting Conditions

- A. The appraisal assumes that the utilization of the land and improvements is within the property boundaries as described, and there is no encroachment or trespass unless noted within the report.
- B. The undersigned appraiser(s) assumes that the property's title is free, clear, and unencumbered other than those listed in this report. However, the appraiser(s) assumes no responsibility for any aspect of the title.
- C. No consideration is given to any mineral rights or other subterranean interest (i.e., water, gravel, salt, etc.) unless specifically identified in the letter of transmittal and other appropriate portions of this appraisal report.
- D. No responsibility is assumed for any changes in legal, political, social, or economic conditions that may affect real estate values after the valuation date.
- E. Unless specifically noted in the appraisal, the existence of potentially hazardous materials, including but not limited to urea-formaldehyde foam insulation, lead paint, or toxic wastes in the land, which may or may not be present, has not been considered. (see *Certifications* under Part I of the Certifications, Assumptions, and Limiting Conditions).
- F. This appraisal assumes the subject to be unaffected by current wetlands regulations unless specifically detailed in the Letter of Transmittal and other appropriate portions of this report (see *Certifications* under Part I of the Certifications, Assumptions, and Limiting Conditions).
- G. The appraisal assumes full compliance with all applicable federal, state, and local environmental regulations and laws unless otherwise stated in the report; further that all applicable zoning, building, and use regulations and restrictions of all types have been complied with unless otherwise stated in the report; further, that all required licenses, consents, permits, or other legislative or administrative authority -- local, state, federal or private entity have been or can be obtained for the use(s) considered in the value estimate.
- H. The Americans with Disabilities Act (ADA) became effective January 26, 1992. I (we) have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA; I (we) am (are) not professionally qualified to accomplish this task. Further, no formal study, as accomplished by qualified experts, has been provided to the appraiser(s), nor is one known to exist. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of ADA could reveal that the property is not in compliance with one or more of the requirements of the act. If so, this fact may impact the property's value. Since I (we) have no direct evidence relating to this issue, I (we) did not consider possible noncompliance with the requirements of ADA in estimating the property's value.
- I. During inspection and research of the subject property, the appraiser(s) observed/discovered no evidence of structural defects, termite damage, etc., except as expressly detailed in this report. However, the appraiser(s) is not a trained or certified home/building inspector, and this report should not be relied upon to disclose any such conditions on the subject property. Further, by preparing this report, the appraiser is not acting as a building inspector, structural engineer, or pest inspector. In performing the limited inspection of this property, areas that were readily accessible were visually observed, and the review was superficial only. This inspection is not technically exhaustive and does not offer warranties or guarantees. No responsibility is assumed for any non-apparent or hidden defects; those who wish to assure themselves that such problems do not exist should retain appropriate experts/professionals.

# CERTIFICATIONS, ASSUMPTIONS, AND LIMITING CONDITIONS (Continued)

#### II. Restriction Upon Disclosure and Use

Disclosure of the contents of this appraisal report is governed by the By-Laws and Regulations of the Appraisal Institute.

This appraisal report is prepared for the sole and exclusive use of the appraiser's client, as specifically cited herein. No third parties are authorized to rely upon this report without the express written consent of the appraiser. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser or the firm with which he is connected, or any reference to the Appraisal Institute or to the MAI or AI-GRS designation shall be disseminated to the public through advertising media, public relations media, news media, sales media or any other public means of communication without the prior written consent and approval of the undersigned.

## **III. Professional Assistance**

The names of those who provided substantial assistance to the appraiser(s) are listed below.

None

#### IV. Special/Extraordinary Assumptions and Limiting Conditions

#### **Special Condition:**

In compliance with Louisiana law, the value opinions for the Larger Parcel before acquisition and the part acquired do not consider any impacts on their value attributable to the proposed project.

#### **Extraordinary Assumption:**

An extraordinary assumption assumes as facts information that otherwise is unknown. The following assumptions are necessary to develop credible appraisal opinions to satisfy the appraisal's intended use. A reasonable basis exists supporting the assumptions. If the assumptions are found to be false, it may impact the appraisal opinions.

In compliance with Louisiana law, the appraisal opinions for the property Remainder Parcel (after value) assume project completion in the manner proposed or planned.

A variance granting Lot 17A legal non-conforming status for its lot size being less than the required minimum under its R1-AM zoning.

## **Hypothetical Condition:**

A hypothetical condition is a condition directly related to a specific assignment that is contrary to what is known by the appraiser to exist on the effective date of the assignment results but is used for the purpose of analysis.

As of the appraisal's effective date, the valuation of the Remainder Parcel presumes the acquisition of the proposed servitude is complete.

#### Limitations of the Inspection:

The appraisal relies upon my physical property inspections and publicly available aerial photography. The inspection is limited to my visual observations and does not include special testing or the use of testing equipment. The property was inspected from public rights-of-ways multiple times. The most recent inspection and effective date of this report is November 14, 2024.

#### Limitation of Just Compensation Analysis:

The compensation estimate due is limited to that directly related to the real estate being acquired. Other economic considerations are outside the scope of this analysis.

# CERTIFICATIONS, ASSUMPTIONS, AND LIMITING CONDITIONS (Continued)

## V. Certifications

The undersigned certifies that to the best of his/their knowledge and belief, except as otherwise noted in this appraisal report:

- A. The statements of fact contained in this report are true and correct;
- **B.** The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my/our personal, unbiased professional analyses, opinions, and conclusions.
- **C.** The appraiser(s) has the training, knowledge, and experience to complete the appraisal assignment competently.
- **D.** This appraisal is not based upon a requested minimum valuation, a specific valuation, or the approval of a loan.
- **E.** The appraiser(s) and this company have no present or prospective interest in this report's subject property nor any personal interest or bias concerning the parties involved.
- **F.** My/our compensation is not contingent upon reporting a predetermined value or direction in value, the attainment of a stipulated result, or the occurrence of a subsequent event.
- **G.** I/we certify that the appraiser(s) observed/discovered no evidence of existing or potential environmental hazards, except those detailed herein. However, the appraiser(s) have not conducted nor are qualified to conduct an environmental audit.
- **H.** I/we certify that the appraiser(s) observed/discovered no evidence unless detailed herein, that the subject property has been or would be designated as a regulated wetland.
- **I.** The analyses, opinions, and conclusions are developed and reported consistent with the Appraisal Institute's Code of Professional Ethics and Standards of Professional Practice and the Uniform Standards of Professional Appraisal Practice.
- **J.** This report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- **K.** No one, other than those specifically cited herein, provided significant real property appraisal/consulting assistance to the person(s) signing this certification (see *Professional Assistance* under Part IV of the **Certifications**, **Assumptions**, and **Limiting Conditions**).

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- L. Karla J. Scott has personally inspected the property that is the subject of this report.
- **M.** Karla J. Scott is a Louisiana Certified Residential Real Estate Appraiser (No. R1031). As of the date of this report, I have completed the continuing education program for designated members of the Appraisal Institute.
- **N.** Bennet E. Oubre has personally inspected the property that is the subject of this report.
- **O.** Bennet E. Oubre is a Louisiana Certified Real Estate Appraiser (No. G232). As of the date of this report, I have completed the continuing education program for designated members of the Appraisal Institute.
- **P**. The property owner(s) or the owner's designated representative was given the opportunity to accompany the appraiser during the site visit.

Raila J. Scott

Karla J. Scott, SRA, AI-RRS Louisiana Certified Residential Real Estate Appraiser LA#R1031

Dempelle

Bennet E. Oubre, MAI, AI-GRS Louisiana Certified General Real Estate Appraiser LA#G0232

## THE APPRAISAL PROCESS

An appraisal is an act or process of gathering and analyzing data necessary to provide credible opinions. The type of value, the scope of work, and reporting should be appropriate to satisfy the appraisal's intended use and user.

### The Intended Use and User:

The intended user is St. Charles Parish, who is also the client. Based on our conversations and correspondence with the client, the intended use of the appraisal is to assist in estimating the compensation due for the acquisition of a permanent drainage servitude.

The intended use and user determine the appropriate value definition, scope of work, and reporting level.

#### The Purpose of the Appraisal:

The appraisal's purpose is to estimate the compensation due for the proposed acquisitions. The estimate includes the "fair market value" of the property rights to be acquired and any damages attributable to the proposed project. The compensation estimate offered herein is limited to that related directly to the real property. The analysis does not consider other economic factors that may be appropriate in estimating "just compensation."

Just Compensation, as applied herein, is defined as

The amount of loss for which a property owner is compensated when his or her property is acquired; said compensation should put the owner in as good a pecuniary position as he or she would be if the property has not been acquired; the remuneration should include all expenses incurred including, but not limited to, hook up expense for utilities, interest from the date of taking, and, in some instances, the cost of a new site or building, not necessarily equal to the value of the property taken."

Fair Market Value is defined by Louisiana Revised Statute 47:2321 as:

Fair market value is the price for property which would be agreed upon between a willing and informed buyer and a willing and informed seller under usual and ordinary circumstances; it shall be the highest price estimated in terms of money which property will bring if exposed for sale on the open market with reasonable time allowed to find a purchaser who is buying with knowledge of all the uses and purposes to which the property is best adapted and for which it can be legally used.

## **Additional Compensation:**

Constitutionally mandated measure of compensation whereby the owner receives the traditional measure of compensation (part acquired and severance damage) plus any other economic loss sustained minus any economic gain created by the taking; that amount of money required to place the owner in the same pecuniary position had his property not been acquired.

## Severance damage:

The diminution of the market value of the remainder area arises in the case of a partial acquisition because of the acquisition (severance) and/or the construction of the improvement in the manner proposed.

## **Property Rights Appraised:**

## **Based on the intended use, the appraisal assumes the property rights to be those for perpetual drainage servitude.** According to the client, the permanent servitude allows for:

A perpetual and assignable right of use, servitude, and easement to St. Charles Parish, its agents, or assigns in the described lands identified as a 1,124.37 square foot tract of land to locate, construct, maintain, repair, operate, patrol, and replace a subsurface drainage channel, including all appurtenances and improvements thereto and the right of ingress and egress to service and maintain the drainage channel; together with the right to trim, cut, fell and remove therefrom all trees, underbrush, obstructions and other vegetation, structures, or obstacles within the limits of the right of way; reserving, however to the owners, their heirs, and assigns, all such rights and privileges in the land as may be used without interfering with or abridging the rights, servitude and easement hereby acquired; subject however, to existing easements for public roads and highways, public utilities, railroads, and pipelines. Additionally, the Parish shall have the right to trim, cut, fell, and remove all trees, underbrush, other vegetation, structures, and obstacles within the limits of the servitude.

As part of the assignment, the appraisal also examines the Fee Simple estate, defined as:

Absolute ownership, unencumbered by any other interest or estate, subject only to the limitation imposed by the governmental powers of taxation, eminent domain, police powers, and escheat.

(Source: The Dictionary of Real Estate, 7th Edition, The Appraisal Institute)

### The Effective Date of the Appraisal:

The effective date of the appraisal is November 14, 2024. The reader must understand that the real estate market is not static. Any changes in the market, either actual or perceived, may affect the value opinion as it would relate to any date before or after the effective date established for this appraisal.

## **Reporting Format:**

## The appraisal report intends to comply with USPAP Standard Rule 2-2 (A) for an

"**Appraisal Report.**" The report summarizes the appraisal process, data, and reasoning for the opinions. If additional information is necessary to understand the appraisal properly, it should be requested before relying upon the conclusions and opinions provided.

## Scope of Work:

The scope of work reflects the amount and type of information to be researched and the analysis necessary to produce a credible opinion of value suitable for the intended use of the appraisal. It is the appraiser's responsibility to establish the appropriate scope of work based on the intended use and user and to disclose to the intended user the following:

- the degree to which the property is inspected or identified,
- the extent of research into physical or economic factors that could affect the property,
- the extent of data research, and
- the type and extent of analysis applied to arrive at opinions or conclusions.

The scope of work for this assignment included but was not limited to the following:

- review the property's legal description and readily available maps to identify the subject property correctly. At least one visit to the subject is made to collect physical data about the site and any improvements. The inspection is limited to those readily observable features and does not include testing or using special equipment. The inspection determines the overall physical condition and the subject's ability to function at its highest and best use.
- Collect demographic and economic information regarding the regional economy, municipality, and immediate neighborhood. Analysis of local real estate market trends and development trends.
- Research of the local realtor multi-list service, public records fax, and a survey of realtors, market participants, and other local appraisers for data related to recent sales and current offerings of properties similar to the subject.
- Research the local realtor multi-list service, public records, and survey Realtors, market participants, and local appraisers for data on occupancies, rental rates, expenses, and current offerings of similar and competing properties available for rent.
- Analyzed the data gathered to establish the appropriateness of its inclusion in the appraisal process. Where appropriate, developed adjustments for use in the sales comparison approach, established market rents, expenses, and applicable rates or ratios, and developed cost and depreciation estimates.

Briefly, the appraisal problem is to estimate the compensation due for acquiring the described rights for a public project. In this instance, the property acquired is a single lot. Our inspection found Lot 17A to be vacant. The proposed servitude lies entirely within the legal boundaries of Lot 17A. The servitude, beginning at the northeast corner of Lot 17A, measures 15' in a southernly direction along Paul Frederick Drive and extends the entire depth of Lot 16.

Louisiana law defines a partial acquisition as one where the acquisition authority acquires a portion of the physical or legal rights of a real property ownership for a public purpose. The legal statute defines the measure of compensation due to the property owner for this type of acquisition to include the "fair market value" of the property acquired plus any diminution in the remaining property's value attributable to the project as planned. Consistent with the requirements of the prevailing statutes, the appraisal develops the fair market value opinions of the Larger Parcel before the acquisition, the acquisition parcel, and the remainder parcel. A before and after analysis, allowing for the value of the part acquired, estimates the diminution to the Remainder Parcel, if any.

The valuation process begins by identifying the appropriate Larger Parcel. When appropriately identified, the Larger Parcel typically possesses unity of ownership, unity in use, and contiguity. In this instance, the proposed Acquisition Parcel does not function as an independent economic unit, and its highest and best use is integrated with the more extensive ownership. Current zoning and land use regulations prohibit the lots from being sold separately without a variance. Discussions with a planning and zoning office representative indicated that the department has, with a variance, allowed lots within this development to be sold as legal, non-conforming lots. The available market data suggests that if vacant, the highest and best use of the property would be assemblage with an adjacent lot. Therefore, assuming the necessary variance is granted, Lot 17A constitutes the larger parcel appropriate for this analysis.

Furthermore, our analysis finds the highest and best use of the Larger Parcel is for development for single-family use and that the proposed servitude's size, shape, and location along the property's southwestern boundary do not impact the site's ability to function for its highest and best use or the contributory value of any minor improvements to the property's total value. Given that the property is unimproved, the valuation focuses on the property's value as vacant.

The appraisal considers three traditional approaches to value in developing the various value opinions. The inclusion or omission of a specific approach considers the available data's adequacy, the approach's reliability related to the property type, and its impact on the credibility of the value opinions sought for the intended use.

When adequate and reliable data exist, the sales comparison approach applies to all types of real property, vacant and improved. This approach studies recent sales, pending contracts, and current market offerings. The data analyzes the differences and similarities between the subject and properties identified as comparable. When supported by market data, the appraisal uses quantitative or qualitative adjustments to the comparable properties to reconcile for any differences from the subject that affect value. After adjustment, the data produces a range of values where the subject property should fall. This approach is most relevant when the purpose of the appraisal is to establish market value, as is in this assignment.

The market research conducted discovered adequate market data to produce credible value indications for the Larger Parcel as if vacant before the acquisition and the Remainder Parcel after the acquisition. The report includes a summary of the market data, analyses, and the reasoning supporting the value indications of the sales comparison approach.

The cost approach provides a value indication by combining an estimated cost of constructing a reproduction of or replacement for the improvements, less accrued depreciation. This approach is particularly useful in valuing new or nearly new improvements, improvements that have undergone substantial renovations, or properties not frequently exchanged in the market.

This appraisal does not address the valuation of the property as improved; therefore, the cost approach is irrelevant, and its omission does not affect the appraisal's credibility for its intended use.

The income approach estimates value based on the present value of the future benefits. This approach studies the relationship between the property's ability to produce income and the market's expectation for return on and of investment. Depending on the property's income pattern, this analysis may use direct and/or yield capitalization. This approach is most relevant when the property type trades based on its income-producing ability.

While all properties may produce income, the income approach is most relevant when the property trades based on its income-producing ability. Through direct or yield capitalization analyses, the income approach converts the anticipated future benefits into an estimate of value. The available data indicates that the Larger Parcel, though capable of producing income, does not trade based on its income-producing ability and that the value indications via this analysis are unreliable. As a result, the appraisal omits the development of this approach. Its omission does not affect the credibility of the appraisal opinions for their intended use.

The scope of work identified for this assignment is specific to the intended use and user. Use of the opinions for any use other than this appraisal's intended use is inappropriate. Though a user may believe the data collection and analysis as completed is appropriate for other uses, the context of their development may not be appropriate for any other application. Furthermore, no user other than the intended user should rely upon or employ the value opinion. The data collection, analysis, and reporting are based on the appraiser's understanding of the intended user and may not be appropriate for another user.

The physical inspection and reported property conditions are unique to the appraisal process. Terminology reporting a property's condition is relative to competing properties and may not include other property types. The visual inspection completed for the appraisal does not rise to the level of a property inspection completed by a licensed property inspector, contractor, or engineer, nor should it be relied upon as such. The appraisal makes no judgment and provides no opinion regarding the title or legal rights of the property. The user should carefully review and understand the limiting conditions, assumptions, and certifications that define the appraisal and reporting context.

The analyses in this appraisal are based upon assumptions and estimates subject to uncertainty and variation. These estimates are often based on interviews with third parties, and such data is not always reliable. In addition, we make assumptions about the future behavior of consumers and the general economy, which are highly uncertain. It is inevitable that some assumptions will not materialize and that unanticipated events may occur, causing actual operating results to differ from the analyses in this report, and these differences may be material. Therefore, while conscientiously prepared, we do not warrant the conclusions presented in our analysis will be achieved.

#### **Competency:**

A.R.E. Real Estate Services has been providing appraisal services for properties similar to the subject since 1969. Bennet E. Oubre, MAI, AI-GRS, the appraiser, has served as the senior appraiser for A.R.E. Real Estate Services since 1987 and has extensive experience in the appraisal of properties similar to the subject with the subject's competitive market area.

Karla J. Scott, SRA, AI-RRS, has served as the senior residential appraiser for A.R.E. Real Estate Services since 2005 and has extensive experience in the appraisal of properties similar to the subject with the subject's competitive market area.



# THE SUBJECT PROPERTY

(Highlighted area depicts Larger Parcel) Source: St. Charles Parish Assessor Office

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**Property Identification:** 

**Description:** 

**Entire Ownership** –Lot 17A Block D, Oak Ridge Park Subdivision, Luling, St. Charles Parish, Louisiana. The survey, provided by the client and included in the addendum, indicates the site contains  $\pm 3,372.01$  square feet.

LARGER PARCEL—The analysis concludes that the larger parcel appropriate for this analysis consists of Lot 17A, Block D, Oak Ridge Park Subdivision, Luling, St. Charles Parish, Louisiana, containing ±3,372.01 square feet.

## PART TO BE ACQUIRED

**Perpetual Servitude** – A mostly rectangular parcel measuring 15' x 74.95/74.97' and containing 1,124.37 square feet. The site is north of its common boundary with Lot 17A.

**REMAINDER PARCEL**—The ownership in the **Remainder Parcel is the same as that** identified for the larger parcel, except for the rights acquired by the proposed servitudes.

### Location:

The subject property fronts Paul Frederick Drive in Luling, LA, and bears the municipal address of 706 Paul Frederick Drive on the west bank of St. Charles Parish.

### **General Description:**

The property rights appraised are those rights appropriate to a subsurface drainage servitude across a parcel of land identified herein as the Larger Parcel. The Larger parcel is a rectangular-shaped property on Paul Frederick Drive in Luling, Louisiana. The survey provided by the client and included in the addendum depicts existing public utility infrastructure within the proposed servitude. The title data review does not reveal a formal encumbrance of the property. The appraisal values the property under an extraordinary assumption that it is unencumbered other than typical utility servitudes.

Current Owner:	H.A.A. Construction, LLC
Transaction History:	The available indicated the property transferred from St. Charles Parish to the current owner on 10/5/2022 for \$19,200. The terms are assumed to reflect market value.
Pending Transactions:	A survey of available data sources and confirmation by an owner representative did not reveal any pending transactions.
Marketing Activity	During the inspection, the appraiser observed no signs or marketing materials offering the property for sale. Additionally, a search of the local MLS revealed no listings for the subject within the 12 months before the appraisal's effective date.
Tax Data: Parcel Number	Tax IDs/APN 103200D0017A
Assessed Value	\$19,800
Tax Liability	\$203.21
Tax Year	2024
Analysis	The current assessment of land suggests a land value of \$19,800 (\$1,980/100). The assessed market value is consistent with the market value opined herein.

#### Area Map



#### **Regional Analysis**

The subject property is in St. Charles Parish in the community of Luling. St. Charles Parish is found in the southeast section of the State of Louisiana and is part of the New Orleans MSA. The Mississippi River bisects the Parish into what is commonly called the East and West Banks. In addition to being home to multiple large industrial complexes, the Parish is also part of the Port of South Louisiana, one of the largest ports in the world in terms of tonnage.

As of July 2024, the U.S. Census Bureau estimates the Parish to equal 50,620. This population has slightly decreased from the 2010 and 2020 census reports. The lack of growth is attributed, at least partially, to limited residential lot inventory. The 2007 economic downturn limited the creation of new residential lot inventory. The economic recovery, beginning in 2012, increased demand, but the lack of available developable land stifled development until 2017. Since 2017, but before COVID and other factors impacting development, the area has experienced stable but slow development of new residential inventory. Over the past several years, the market typically absorbed the new lot inventory before the completion of construction. As a result, prices for individual residential lots and land suited for development have steadily increased.

#### Neighborhood Analysis

A neighborhood is an area comprised of a group of complementary land uses. The neighborhood's social, economic, governmental, and environmental characteristics influence property values. This analysis is of the observable and quantifiable data related to the structure, development patterns and trends, population trends, and other factors that may enhance or detract from property values.

The Luling on the West (southern) Bank of the Mississippi River is located near the geographic center of the Parish. The neighborhood has a rurban, between rural and suburban, character. The residential developments include multiple single streets, several small multi-street subdivisions, and one larger multi-street development, Ashton Plantation. Commercial development is primarily found along River Road and Paul Maillard Road, with the most recent and majority of development along U.S. 90 in the adjacent community of Boutte. Significant portions of the Parish's larger west bank remain undeveloped because of the challenges in developing low-lying or wetland topography.

The community's development trend indicates it is in a stable phase with limited open land available and suitable for development. Luling's 2024 population estimate is 14,555, slightly higher than the 2020 estimate and approximately 20% higher than the 2010 census estimate.

The Luling community is competitive with the larger West Bank of St. Charles Parish.

### **Neighborhood Boundaries**

The neighborhood boundaries identify the immediate physical area that influences the value of the subject property. The boundaries of the immediate neighborhood are:

North:	Mississippi River
South:	US Highway 90
East:	Evelyn Drive
West:	I-310 corridor

## **Neighborhood Map**



(The shaded area defines the neighborhood.)

### **General Development**

General development within the immediate neighborhood consists of agricultural, residential, commercial, industrial, and public land uses. The defined neighborhood is dominated by residential use, including single-family homes on larger rural home sites (3-5 acres), single-street developments, and more recently developed multi-phase developments. The improvements range from  $\pm 100$ -year-old, modest, raised cottages to newly constructed custom homes over 5,000 SF. Primary access to the neighborhood is via US Highway 90 and Paul Maillard Road, intersecting with U.S. 90 and River Road.

### Neighborhood Life Stage

The neighborhood's life stage is best described as a period of stability. There has been no significant new development of raw lands during the past several years. Over the past several years, most new construction has been within existing developments, except for some residential uses along River Road in Hahnville and south of US 90 in Luling.

# Neighborhood Summary

Market Type:	Small – Rural
Census Tract:	627
Development Name:	Luling
Population Trend:	St. Charles Parish has generally experienced slow growth in the past decade. The lack of growth is primarily attributed to the limited availability of land suited for residential development.
Neighborhood Access:	The primary traffic arteries providing access to the neighborhood are US Hwy 90 and River Road.
Public Transportation:	Public transportation is limited to services provided for the elderly and local taxi services.
Employment Stability:	Employment stability is good. The community serves industrial facilities throughout the River Parishes and is a bedroom community in the more urban New Orleans and Jefferson Parish areas.
Development Built-up:	The subject neighborhood is $\pm 70\%$ developed. The land use is approximately 66% residential, 2% commercial, 15% industrial, and the remainder open land.
Appeal and Appearance:	The subject neighborhood enjoys average appeal and appearance.
Property Compatibility:	The neighborhood offers limited consumer services, with a greater variety available nearby in Kenner Metairie, North, and Houma, South.
Protection and Adverse Influence:	The subject area is regulated under parish zoning guidelines, with most of it zoned as either residential or open land. The existing Bayer plant is zoned manufacturing. The subject is not considered subject to any adverse influences.
Range in Improvement Ages:	0- ±125 years
Maintenance and Condition:	The community has enjoyed stable demand over the past several years. Overall, the maintenance and condition of the neighborhood are average.
Supply and Demand:	Current demand appears greater than supply, evidenced by marketing times under three months and increasing prices for residential property. A lack of available properties suited to development further complicates the supply issues. Marketing time related to residential sales is indicated by statistical data from the multi-list service between 30 and 90 days.
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Rental Demand:	Rental demand is good. Rates appear stable and approaching levels that may support the development of investment-type residential properties.
Vacancy Trend:	Vacancies are limited as most improvements are owner-occupied. The limited number of properties available for rental indicates a frictional vacancy rate of less than 7%.
Value Trend:	The price for vacant land and improved structures appears to have stabilized after months of increase. This is true for residential and non-residential uses.
Development Potential:	The subject's immediate neighborhood has limited undeveloped land available to allow for new development.
Growth Rate:	Stable – new construction is active in recent developments south of US Highway 90 and infill of existing developments.
Development Trend:	Land within the defined neighborhood boundaries has an elevation suitable for new development for various uses.
Change in Land Use:	The land use in the subject's immediate area is unlikely to change.

# VALUATION ANALYSIS AND CONCLUSIONS BEFORE ACQUISITION

## The Subject Site: (Larger Parcel)

Site Details:

Area	3,372.01 square feet		
Dimensions	45' x 74.90'74.97'		
Shape	Rectangular		
Topography	Cleared and level		
Soil Condition	Soil conditions are typical of the area. There are no known atypical soil conditions that impact the site's development.		
Flood Zone	"X" – Panel 2201600150C		
	500-year flooding		
Access:	Paul Frederick Drive		
Zoning:	<b>R1-AM Single Family Residential</b>		
Encumbrances/Easements:	The Larger Parcel is assumed to be subject to typical utility and public servitudes.		
Utilities:			
Electricity	Public (Entergy)		
Gas	Public (Atmos)		
Water	Public (St. Charles)		
Sewerage	Public		

## **Conclusions:**

The proposed servitude borders the northern boundary of Lot 17A, the Larger Parce. The property's size, depth and width, are smaller than those of competing properties.

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Existing use – The Larger Parcel is currently vacant.

#### Highest and Best Use:

Highest and Best Use is defined in <u>The Dictionary of Real Estate Appraisal</u>, Sixth Edition, published by the Appraisal Institute, on Page 108 as follows:

The reasonably probable use of property that results in the highest value. The four criteria that the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum productivity.

- 1. Legal permissibility private restrictions (protective covenants), zoning regulations, building codes, and easements may restrict the legal development or use of a property.
- 2. Physical possibility physical characteristics, such as location, size, topography, soil and subsoil conditions, drainage, and access, can impact a site's utilization.
- 3. Financial feasibility there must be sufficient market demand for the proposed use.
- 4) Maximum productivity the income from the proposed use must be sufficient to justify its costs and yield a greater return than other potential uses.

There are typically two aspects to the highest and best use analysis: one for the site as vacant and ready for development, the other for the property as improved. Given that the appraisal only addresses the subject's valuation as if it is vacant, only the "as vacant" analysis is applicable.

The highest and best use analysis considers the following factors:

- 1. Permitted uses and uses likely to be permitted for the property,
- 2. The subject's location is related to neighborhood demographics, existing land use patterns and trends, and the site's access, functional utility, and visibility,
- 3. Existing and anticipated land use and traffic patterns in the immediate area, and
- 4. The alternate uses currently available for the subject and the financial feasibility of these uses.

Application of the highest and best use criteria, as defined above, determines the appropriate development type and scope. The identified use must be reasonably probable, not speculative or conjectural. Additionally, the selected use must be consistent with the overall market, immediate corridor, and specific location unless the analysis relies upon an extraordinary assumption or hypothetical conditions.

#### Highest and Best Use - As if Vacant

There are six basic uses, with varying intensity levels for each use. The basic uses are:

- 1. Agricultural
- 2. Residential
- 3. Commercial
- 4. Industrial
- 5. Specialized Use (These uses typically include governmental or public uses)
- 6. Remain "as is" (remain undeveloped until adequate demand exists for some use)

Unless relying on an extraordinary assumption, specialized use is eliminated from consideration as it is speculative and conjectural to the overall market.

#### Legally Permissible

The subject is vacant and available for use. The parish zoning regulations are the primary legal restraints to its potential uses. The current R1-AM Single Family Residential zoning classification allows for single-family residential uses, including site-built and manufactured dwellings. Other allowed uses include institutional uses such as schools, houses of worship, and similar uses. Home businesses are allowed under a special permit.

Based upon this portion of the highest and best use analysis, the following legally possible uses are identified.

General Use	Status
Agricultural	Eliminated (not allowed)
Residential	Potential (single-family home sites)
Commercial	Eliminated (not allowed)
Industrial	Eliminated (not allowed)
Specialized	Eliminated, too speculative
Remain "as is"	Single Family Residential

#### **Physically Possible**

The site's size, shape, and terrain are conducive to the use allowed without a special permit. As of the inspection date, all utilities are directly available to the Larger Parcel. The site's width is not well suited to subdivision into multiple lots, nor is further subdivision legally permissible. The site's size is unsuited to accommodate the institutional uses allowed under the residential classification.

Based upon the above, the following uses are deemed physically possible and legally permissible:

General Use	Status
Agricultural	Eliminated (not allowed)
Residential	Allowed (single-family home sites)
Commercial	Eliminated (not allowed)
Industrial	Eliminated (not allowed)
Specialized	Eliminated, too speculative
Remain "as is"	Single Family Residential

#### **Financially Feasible**

This test refers to those physically possible legal uses with sufficient demand to produce a positive return. The analysis finds that the subject's legally permissible and reasonably probable use is development as a single-family home. A market survey shows active development of comparable sites for this use in the immediate area, indicating that this use is financially feasible.

### **Maximally Productive**

Given the above analysis, the subject's maximally productive and highest and best use is development as a single-family dwelling. The market data suggests adequate demand exists to warrant immediate developer or owner-user development.

#### Land Valuation:

The recognized land valuation methods include sales comparison, market extraction, allocation, and income capitalization techniques, including subdivision development analysis. The sales comparison analysis is preferred and most commonly used, as it produces the most reliable analysis when adequate data exist.

In this instance, the market research produced adequate data to develop a credible sales comparison analysis, and, therefore, the appraisal omits the development of other recognized methods and relies solely on the sales comparison approach as the basis of the value opinion.

As the name implies, the sales comparison approach develops value indications by comparing market data from sales and offerings of comparable properties to the subject. The process begins with a survey of market participants and a comparative analysis of the available data identifying the unit of comparison, dollar/sf, dollar/acre, or other units that best explain the market's behavior in valuing properties. These techniques also identify transactional, economic, and physical characteristics of properties that influence value and measure the market's response to them. The indications establish the need for, direction, and magnitude of adjustments to account for differences between the subject and the comparison properties. After adjustment, the value indications are weighted and reconciled to an opinion of the subject's market value.

The potential standard "unit of comparison" depends on the property's nature and the appraisal problem. For example, possible units of comparison for vacant land include \$/square foot, \$/acre, \$/buildable unit, and others. In identifying the appropriate "unit of comparison," the analysis seeks to determine which unit the market most commonly uses, possesses the highest correlation, and best explains the market's behavior. Using a standard comparison unit facilitates identifying and measuring the market's reaction to factors that influence value.

Ideally, all comparable sales would be identical to the subject property. However, this is rarely the case; therefore, the appraisal uses the above-described adjustment process to reconcile differences between the comparable properties and the subject. This adjustment process may utilize quantitative and/or qualitative adjustments.

Quantitative adjustments are based on mathematical applications that measure the market reaction, in terms of dollars or percentages, for the factor influencing value. When an adequate number of paired sales exist, the derivation of reliable adjustment is possible. When the number of pair sales is limited, or the available data does not contain enough neutral characteristics, the reliability of the adjustment is diminished. In addition to paired sales analysis, the appraiser may rely upon surveys of market participants, general market data, and cost data to guide in determining the appropriate adjustment.

Qualitative adjustments are broader than quantitative and do not utilize specific dollar or percentage adjustments. The qualitative adjustment relies on more general market data. The adjustments rely on ranking, trend data and best-fit analyses, cost data, and surveys of market participants.

The ten major comparison categories include the following:

- 1. Property rights conveyed
- 2. Financing
- 3. Conditions of Sale
- 4. Expenditures made after-sale
- 5. Market Conditions
- 6. Location
- 7. Physical Attributes
- 8. Use (zoning)
- 9. Economic Attributes
- 10. Non-Realty Items

### **Discussion and Analysis:**

#### **Data Selection**

As discussed, the subject's highest and best use is for immediate development as a single-family dwelling by a developer or owner/user. The market research focuses on identifying sales and offerings of comparable properties with a similar use profile found in the subject's neighborhood. The small rural/suburban characteristics of the subject's neighborhood limited the number of market transactions appropriate for the analysis. By expanding the search parameters to include comparable data from the past several years, the search produced an adequate number of sales to develop a reliable sales comparison approach. The most dated or oldest sale occurred in 2020; the most recent was in October 2023.

The five comparable sales presented herein are believed to represent the overall market and are the most relevant to understanding the analysis and conclusions of this appraisal. The sales drawn from the subject's or nearby competitive neighborhoods possess a use profile similar to the subject. These sales, combined with the review of other sales, pending transactions, and current listings, allow for the development of a meaningful sales comparison analysis.

SALE ID	L-1	L-2	L-3	L-4	L-5
Address	Gassen St	Clement St	Paul Frederick	Barton Ave	Gassen
City	Luling	Destrehan	Luling	Luling	Luling
Shape	Rectangular	Mostly Rect.	Rectangular	Rectangular	Rectangular
Frontage	90'	30'	70'	60'	90'
Size (SF)	9,450	2,400	7,350	7,200	9,450
Intended Use	Residential	Residential	Residential	Residential	Residential
Date of Sale	10/12/23	09/29/23	05/20/22	11/10/21	04/19/20
Recordation	479147	477695	468263	463451	449235
Sale Price	\$55,000	\$14,000	\$41,000	\$50,000	\$49,500
Price/SF	\$5.82	\$ 5.83	\$5.17	\$6.94	\$5.24

The following summarizes the pertinent facts related to the sales presented herein.

## **Discussion and Analysis:**

## **Common Units of Comparison**

A survey of market participants and an evaluation of the properties comparable to the subject indicate that the sale price per square foot is the appropriate common unit of comparison. The price per square foot is used as the basic unit of comparison for this analysis.

## **Property Rights Conveyed:**

Adjustments are necessary when the property rights transferred in a comparable sale differ from those appraised. The Larger Parcel is appraised assuming fee simple title, subject to typical public use and utility servitudes. The sales presented for comparison are reported to include their feesimple rights unencumbered except by typical public use and utility servitudes. Therefore, the data indicates adjustment for this factor is unwarranted.

### **Financing Terms:**

The transaction price of one property may differ from that of an identical property due to different financial arrangements. All the sales presented for comparison are reported as typical market transactions where the seller received cash and the price was unimpacted by non-market financing terms, which warrant adjustment.

### **Conditions of Sale**

Adjustments for conditions of sale reflect the motivations of the buyer and seller. When nonmarket conditions are detected, the sale must be thoroughly researched to determine if its inclusion is appropriate, and the conditions must be adequately disclosed. Conditions that may warrant exclusion or require adjustment include purchasers and sellers acting under duress, purchases made as part of an assemblage, or sales where the parties are related. All sales presented for comparison are reportedly transacted under conditions typical of a fair sale and warrant no adjustment for this factor.

## **Expenditures Immediately After Purchase:**

A knowledgeable buyer considers expenditures necessary upon purchase of a property because these costs affect the price the buyer agrees to pay. Such expenditures may include the cost to demolish and remove any buildings, the cost to petition for a zoning change, or costs to remediate environmental contamination. If the sale requires expenditures upon purchase, the sale is adjusted upward to compensate. Sale L-3's purchaser reportedly removed a manufactured home with no remaining economic life from the site. Local contractor and national cost data indicate the removal cost at \$3,000. The appraisal adjusts the consideration reported for Sale L-3 upward by \$3,000 to reflect the removal cost.

### Market Conditions (time):

Comparable sales, occurring under different market conditions than those existing as of the effective date of value, require adjustment. Adjustments for changes in market conditions may be warranted when values have appreciated or depreciated or market perceptions have changed between the comparable transaction date and the appraisal's effective date. The available market data and a survey of market participants indicate that over the period between the most dated comparable and the appraisal's effective date, market value and demand for properties comparable to the subject have increased.

The available data did not allow for the extraction of reliable quantitative adjustments. However, an analysis of the available data and a survey of market participants suggest that between the beginning of 2020 and the end of 2023, prices increased overall between 8% and 12%. The data also suggests that the increases were inconsistent, and prices began stabilizing in 2023. Instead of a quantitative adjustment, the analysis uses qualitative upward adjustments to account for the observed changes in market conditions.

### Location/Access/Exposure

Adjustments may be required when a comparable property's location characteristics differ from the subject property. The appraisal analyzes a property's general location, access, and exposure in relation to competitive properties. Although no locational characteristic is inherently desirable or undesirable, the data may show that the market recognizes one characteristic as better than, worse than, or equal to another.

**General Location:** The subject and the comparable sales are within St. Charles Parish and the Luling and Destrehan communities. Comparable L-2, located in Destrehan, is the most distant sale from the subject. This area of Destrehan has demand similar to the subject area. Comparable L-4, located on Barton Avenue. This area of Luling has historically demonstrated more robust demand than the subject's immediate area. A paired sale analysis does not produce a reliable quantitative adjustment. The data indicates an adjustment between 5% and 20%, with the majority indicating an adjustment toward the upper end. Therefore, a downward adjustment toward the upper end of the range is most reasonable. The other sales are comparable in location, and the data does not indicate any adjustment as warranted.

Access: In terms of access, all the comparable properties have direct access to a public road equal to the subject. The data indicates adjustment is unwarranted for this factor.

**Exposure** refers to the site's visibility related to traffic patterns and traffic counts. As previously stated, the subject's highest and best use is most likely for a single-family homesite that is not highly dependent upon this factor. As such, the data does not indicate an adjustment is warranted.

#### **Physical Characteristics**

The physical characteristics of comparable sites may differ in many ways. Each of these differences may require comparison and adjustment. Physical differences include site size, site condition, and overall functional utility.

**Size:** Generally, the market discounts the unit value of a larger site compared to an otherwise similar but smaller site. For example, a 20,000-square-foot site will typically sell for less on a unit basis than a similarly located and proportioned 10,000-square-foot site, all other things being equal. This difference is primarily attributable to the economic discount of buying in bulk. The comparable sales analyzed are all larger than the subject, ranging from  $\pm 7,200$  to  $\pm 11,198$  square feet. The data did not produce reliable quantitative adjustments but indicated upward qualitative adjustments between 2% and 5% for the smallest differences and between 5% and 10% for the most significant differences are warranted.

**Site Condition (clear & fill):** The comparable properties, at the time of their sale, were clear and level, like the subject. Therefore, an adjustment for this factor is unwarranted.

**Functional Utility:** A site's function utility relates to its ability to accommodate uses that fulfill its "Highest and Best Use." While a site's shape, dimensions, or width-to-depth ratio may be critical in one type of use, it may not be as significant for another. In this instance, site depth and width impact the improvement design. The subject has inferior depth to most sites but superior width to others. A paired sales analysis did not provide reliable quantitative adjustments for these differences, but it indicated an adjustment was warranted. A qualitative adjustment based on the paired sales analysis and survey of market participants indicated minimal adjustment for the observed differences.

#### **Use/Zoning**

The appraisal must address differences in the current use, zoning, and highest and best use of a comparable and the subject property. When a comparable property's current or highest and best use differs from the subject, the appraisal must determine if the comparable is

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### **Economic Characteristics**

Economic characteristics include all the attributes of a property that affect its ability to produce income. This element of comparison is usually applied to income-producing properties. As previously discussed, the available data does not suggest that the subject is traded based on its ability to produce income. The data does not support or indicate any adjustments are necessary for differences in economic characteristics.

#### **Non-Realty Components of Value**

Non-realty components of value include FF&E, business concerns, or other items that do not constitute real property but are included in the sale price of the comparable or the ownership interest in the subject property. These components are analyzed separately from the realty. None of the sales presented reportedly include any non-realty components.

	Subject	L-1	L-2	L-3	L-4	L-5
Address	706 Paul Frederick Dr	Gassen St	Clement St	Paul Frederick	Barton Ave	Gassen St
Consideration		\$55,000	\$14,000.00	\$41,000.00	\$50,000	\$49,500
Area (SF)	3,372.01	9,450	2,400	7,350	7,200	9,450
Unit Price (\$/SF)		\$5.82	\$5.83	\$5.17	\$6.94	\$5.24
Property Right	Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple
Conditions of sale		(=)	(=)	(=)	(=)	(=)
Market Conditions		(=)	(=)	(=)	(=)	(++)
Location	Average	(=)	(=)	(=)	()	(=)
Access	Average	(=)	(=)	(=)	(=)	(=)
Exposure	Average	(=)	(=)	(=)	(=)	(=)
Size	Average	(+++)	(=)	(++)	(++)	(+++)
Site Condition	Cleared	(=)	(=)	(=)	(=)	(=)
Functional Utility	Average	()	(=)	()	(-)	(-)
Use	Average	(=)	(=)	(=)	(=)	(=)
Net Adjustment		Upward	Equal	Minimal Upward	Significantly Downward	Upward

### **Summary of Adjustments**

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#### Reconciliation

The available data is not well suited to extracting reliable quantitative adjustments. Therefore, the analysis relies on a qualitative adjustment process. By their nature, qualitative adjustments contain a higher degree of subjectivity than quantitative adjustments. However, as mentioned, the available data is unsuited to extract reliable quantitative adjustments due to a lack of an adequate number of neutral characteristics between sales. Therefore, this analysis relies on qualitative adjustments. The adjustment grid intends to assist the reader in understanding the direction and magnitude of the adjustments applied for each factor. While two plus signs indicate an additional degree of magnitude more than one for any factor, a direct correlation of the indicated magnitude of adjustment between different factors does not exist.

Before adjustment, the indicated unit values ranged from \$5.17/sf to \$6.94/sf. The adjustment process narrows the indicated range. Sale L-2 required the fewest and smallest net adjustments. This sale is given the most significant weight and indicates a value for the subject between \$5.50/SF and \$6.00/SF. The appraisal gives sales L-1 and L-4 the least weight because they require the largest gross total and net adjustments. After consideration of the available data, the analysis indicates a \$5.80/SF market value for the Larger Parcel's fee simple, interest resulting in a total market value as of November 14, 2024, calculated as follows,

#### 3,372.01 SF x \$5.80/SF = \$19,557.66

#### Nineteen Thousand Five Hundred Fifty-Seven Dollars and Sixty-Six Cents

## VALUATION ANALYSIS AND CONCLUSIONS PART ACQUIRED

## The Subject Site (Part to be Acquired):

Site Details:

Area	Perpetual Servitude – 1,124.37 square feet
Dimensions	Perpetual - Rectangular – 15' width
Shape	Rectangular
Topography	Cleared and mostly level.
Soil Condition	Soil conditions are typical of the area. No known atypical soil conditions exist that negatively affect site development, but a formal study of subsurface soil conditions by a qualified expert was not available for review; improvements observed, as developed on adjoining land parcels, do not exhibit noticeable damage resulting from unstable soil conditions.
Flood Zone	"X" – Panel 2201600150C
Access:	The subject is part of the Larger Parcel and fronts on a public street.
Zoning:	R1-AM Single-family
<b>Encumbrances/Easements:</b>	None known
Utilities:	
Electricity	Public (Entergy)
Gas	Public (ATMOS)
Water	Public (St. Charles Parish)
Sewerage	Private (St. Charles Parish)
All utilities are available to the site.	

### **Property Rights:**

The property rights to be acquired are for a perpetual public infrastructure utility servitude. The planned improvements include the installation of subsurface drainage improvements. The servitude allows the acquiring party to locate, construct, maintain, repair, operate, patrol, and replace the public utility improvements; reserving, however, to the owners, their heirs, and assigns, all such rights and privileges in the land as may be used without interfering with or abridging the rights, servitude, and easement hereby acquired; subject, however, to existing easements for public roads and highways, public utilities, railroads, and pipelines.

### Land Valuation

In appraising for public purpose acquisitions, the fee simple unit value of the proposed acquisition parcel is held to equal the unit value of the Larger Parcel. This theory is rooted in the concept that the contributory value of the individual unit is equal to the average attributed to the Larger Parcel.

In this instance, the acquisition is of a perpetual public utility/sewerage servitude constituting something less than the fee simple rights. While the acquisition does not include all the property rights, the area encumbered by the servitude has limited remaining utility, primarily for use as green space. In determining the impact of the servitude, the appraiser has relied upon a survey of market participants and reviewed numerous market transactions involving similarly encumbered properties. These transactions support the general market perception as to the impact of this type of servitude on fee simple values. Based on these findings, the servitude rights proposed for acquisition are determined to represent 75% of the property's fee simple value.

Based on the above, the indicated value of the parcels being acquired is calculated as follows:

Property ID	Size (Square Feet)		Fee Simple Price/SF		Rights Available		Rights Acquired		Total
Permanent Drainage Servitude	1,124.37 sf	Х	\$5.80	Х	100%	Х	80%	=	\$5,217.08

The Fair Market Value of the perpetual drainage servitude rights to be acquired as is and as of November 14, 2024, is:

### \$5,217.08 Five Thousand Two Hundred Seventeen Dollars and Eight Cents

# VALUATION ANALYSIS AND CONCLUSIONS REMAINDER PARCEL

The Remainer Site (After Acquisition):	
Area:	2,247.64 square feet (fee Simple) 1,124.37 square feet (newly Encumbered) 3,372.01 square feet (total)
Dimensions:	Rectangular shaped – The parcel fronts $\pm 45$ '' along the west side of Paul Frederick Drive and has an approximate depth of 74.97'/74.90'. The site is calculated to contain approximately 3,372.01 square feet.
Shape:	Rectangular shaped.
Topography:	The subject site is cleared, mostly level, and ready for development.
Soil Condition:	Soil conditions are typical of the area. There are no known atypical soil conditions.
Flood Zone:	"X" – Panel 2201600150C (dated 06-16-1992).
Access:	Paul Frederick Street
Zoning:	R1-AM Single Family Residential
Encumbrances/Easements:	A 15' perpetual drainage along the site's southern boundary and adjacent to Lot 16.
Utilities:	
Electricity Gas Water Sewerage	Public (Entergy) Public Public Public/Private

All utilities are available to the site from the east side of the street.

## **Property Rights:**

The remaining property rights are the fee simple, as encumbered.

### **Conclusions:**

The property's physical characteristics are the same before and after the acquisition. The proposed drainage servitude encumbers 15' of the 45' width of the site or 33% of the total site area. The 15' servitude reduces the developable width of the site by 10', as 5' of the servitude lies within the existing 5' sideline setback.

The site's narrowed usable width changes the ideal improvement to one with a more limited width, but the site's Highest and Best use remains "single-family use." The market data indicates that a narrower width creates a competitive disadvantage with competing sites.

#### Land Valuation (After Acquisition):

The Remainder Parcel, except for the new encumbrance, is physically the same and possesses the same highest and best use as the larger parcel before the proposed acquisition. Therefore, the remainder's analysis relies on the same comparable data as presented in the larger parcel's analysis.

As mentioned in the Remainder Parcel site analysis, the servitude effectively reduces the site's buildable width by 10'. The site's remaining 35' of developable width is less than typical in the market and limits the design of the potential ideal improvements for the site. The design limitations negatively impact the property's marketability compared with most competing sites.

The appraisal conducted a paired sales analysis to identify the market response to the subject's developable width. The analysis utilized paired sales of vacant lots in St. Charles and neighboring Jefferson and Orleans parishes over the past several years. The analysis examined paired sales of competing lots having similar depths but different widths. The analysis did not indicate narrower lots sold for less than the sale price of the typical lots on a price per front foot. No adjustment is warranted for the Remainder Parcel.

Proper	rty ID	Size (Square Feet)		Fee Simple Price/SF		Rights Available		Total
Remai	nder Parcel							
	Fee Simple	2,247.64 sf	Х	\$5.22	Х	100%	=	\$11,732.68
	Newly Encumbered	1,492.40 sf	Х	\$5.22	Х	20%	=	<u>\$ 1,173.84</u>
Total								\$12,906.52

Based on the above, the Market Value of the Remainder Parcel is calculated as follows:

The Fair Market Value of the Remainder Parcel as is and as of November 14, 2024, is:

#### \$12,906.52

#### **Twelve Thousand Nine Hundred Six Dollars and Fifty-Two Cents**

*Our File -240462 A.R.E. Real Estate Services*  The following summarizes the market values before and after the partial acquisition.

Fair Market Value of the Larger Parcel	\$19,557.66
Fair Market Value of the Part Taken	<u>\$ 5,217.08</u>
Indicated Value of the Remainder	\$14,340.58
Fair Market Value of the Remainder	<u>\$12,906.52</u>
Indicated to Damages to the Remainder	<u>\$ 1,434.06</u>

## Summary of Just Compensation Estimate

Based on our analyses, the compensation due for the acquisition of real property rights acquired as of October 24, 2024, is:

Value of Property Rights within Acquisition (perpetual servitude)	\$ 5,217.08
Value of improvement within the Acquisition Area	\$ 0.00
Severance Damages	\$ 1,434.06
Additional Compensation	\$ 0.00
Total Recommended Compensation for the Property Rights Acquired	\$ 6,651.14

### ADDENDA

Legal Description of the Subject Property Subject Photographs Project Maps Flood Zone Map Zoning Map Detailed Comparable Data Qualifications of the Appraiser

#### Legal Description

PARCEL NUMBER:

103200D0017A

#### LEGAL DESCRIPTION:

A CERTAIN PORTION OF A LOT OF GROUND, together with all buildings and improvements thereon, and all rights, ways, privileges, servitudes, appurtenances and advantages thereunto belonging or in anywise appertaining, situated in or near the Town of Luling, St. Charles Parish, Louisiana, and being located in Section One of Oak Ridge Park, as per map by E. M. Collier, Surveyor, dated February 5, 1954, as amended April, 1954, a copy of which is on file in the office of the St. Charles Parish Clerk of Court for reference, said subdivision being composed of Sections 12, 61, 52 and 53, Township 13 South, Range 21 East, and 90 and 91, Township 13 South, Range 20 East.

According to the above map by E. M. Collier, the portion of a lot of ground conveyed herein is designated as a PORTION OF LOT 17 of BLOCK "D" and measures Forty-five feet (45') front on Paul Fredericks Street, by a depth along the line of Lot 16 of Seventy-three and 28/100 feet (73.28'), a depth along its remaining side line of Seventy-three and 28/100 (73.28') or more, and a width in the rear of Forty-five feet (45').

## Subject Photographs



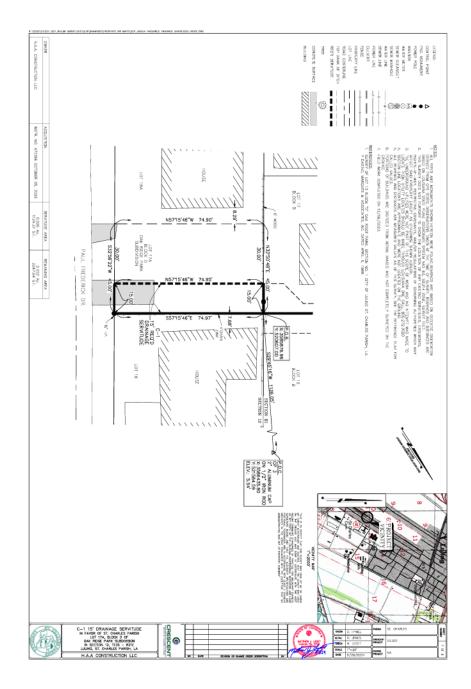
Looking from Paul Frederick Drive



Looking North on Paul Frederick Drive

Our File -240462 A.R.E. Real Estate Services

## Site Survey

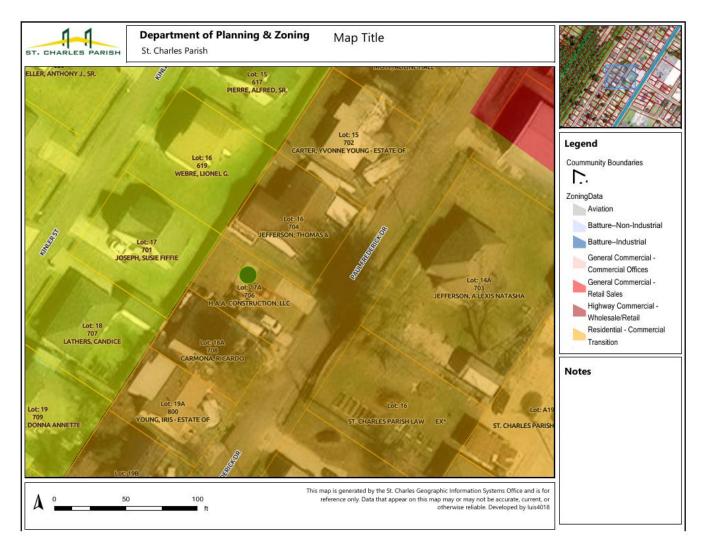


*Our File -240462 A.R.E. Real Estate Services* 



Our File -240462 A.R.E. Real Estate Services

## Zoning Map



## **Detailed Comparable Data**

Google E	arth.	<image/>	
		ty Identification	
Address:	Lot 22 Gassen Stree Luling, LA	t Γ13S R21E Sec 9	
Parish:	St. Charles	1155 K21E Sec 9	
Tax ID/APN:	101500300022		
Market Type:	Small – Rural		
Property Data			
Frontage: (LF)	90'	Depth: (LF)	105'
Shape:	Rectangular	Topography:	Level
Zoning:	R-1A	Flood Zone:	X
Size:	Acres		Square Feet
Total Area	0		9,450
Useable Area	0		9,450
	The property fronts C		

		ble Land Sale 1 ontinued					
Lot 22, Gassen St Luli							
	Trans	action Data					
	Vendor:	Keith & Sherry Petit					
	Vendee: KRJ Enterprises LLC						
	<b>Recordation:</b>	479147					
	Price:	\$55,000					
	Sale Type	Cash					
	Condition of sale	Typical					
	C.E. Price	\$55,000					
	Date of Sale	10/12/2023					
		\$/Acre \$/SF \$/F					
	Unit Price:	0	\$5.82	\$611.11			
Sale Comments:	<b>e</b> .	licates the property's origi as eight days. Purchaser r					
Confirmed By:	Amber Sho	ort, Realtor					

l

Property Comments:Property Comments:Property Comments:Property Comments:Property Comments:Property fronts Clewent Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use bis size is owner/user single-family residential homes/property likely use bis size. The likely use bis size is owner/user single-family residential homes/property likely use bis size. The likely use bis	Address:206 Clement Street Destrehan, LAT12S-R8E Sec 8Parish:St. CharlesT12S-R8E Sec 8Tax ID/APN:604401000051G04401000051Market Type:Small – RuralTopography:Property DataEStarlesFrontage: (LF)30'Depth: (LF)80'Shape:RectangularTopography:LevelZoning:R-1AMFlood Zone:X, ASize:AcresSquare FeetTotal Area02,400Useable Area02,400Property Comments:The property fronts Clement Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use for this site is owner/user single-		Comp	harable Land Sale 2	
Address:206 Clement Street Destrehan, LAT12S-R8E Sec 8Parish:St. CharlesT12S-R8E Sec 8Tax ID/APN:604401000051Market Type:Small – RuralProperty DataFontage: (LF)30'Property DataRectangularTopography:LevelShape:RectangularJoing:R-1AMFlood Zone:Size:AcresSquare FeetTotal Area02,400Useable Area0Property Comments:The property fronts Clement Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use for this site is owner/user single-	Address:206 Clement Street Destrehan, LAT12S-R8E Sec 8Parish:St. CharlesT12S-R8E Sec 8Tax ID/APN:604401000051G04401000051Market Type:Small – RuralTopography:Property DataEStarlesFrontage: (LF)30'Depth: (LF)80'Shape:RectangularTopography:LevelZoning:R-1AMFlood Zone:X, ASize:AcresSquare FeetTotal Area02,400Useable Area02,400Property Comments:The property fronts Clement Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use for this site is owner/user single-		- 3		
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Shape:RectangularTopography:LevelZoning:R-1AMFlood Zone:X, ASize:AcresSquare FeetTotal Area02,400Useable Area0	Shape:RectangularTopography:LevelZoning:R-1AMFlood Zone:X, ASize:AcresSquare FeetTotal Area02,400Useable Area0	Property Data			
Zoning:R-1AMFlood Zone:X, ASize:AcresSquare FeetTotal Area02,400Useable Area02Property Comments:The property fronts Clement Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use for this site is owner/user single-	Zoning:R-1AMFlood Zone:X, ASize:AcresSquare FeetTotal Area02,400Useable Area0	Frontage: (LF)	30'	Depth: (LF)	80'
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Total Area02,400Useable Area02Property Comments:The property fronts Clement Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use for this site is owner/user single-	Total Area02,400Useable Area02Property Comments:The property fronts Clement Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use for this site is owner/user single-	-		Flood Zone:	
Useable Area0Property Comments:The property fronts Clement Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use for this site is owner/user single-	Useable Area0Property Comments:The property fronts Clement Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use for this site is owner/user single-	Size:	Acres		Square Feet
<b>Property Comments:</b> The property fronts Clement Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use for this site is owner/user single-	<b>Property Comments:</b> The property fronts Clement Street and is smaller than other lots in size. The lot was cleared and filled at the time of sale. The likely use for this site is owner/user single-		0		2,400
cleared and filled at the time of sale. The likely use for this site is owner/user single-	cleared and filled at the time of sale. The likely use for this site is owner/user single-	Useable Area	0		
		Property Comments:	cleared and filled at t	he time of sale. The likely	

Comparable Land Sale 2 Continued							
206 Clement St							
	Trai	nsaction Data					
	Vendor:	Christopher Cloudt					
	Vendee:	Janet and Edward Bon					
	<b>Recordation:</b>	477695					
	Price:	\$14,000					
	Sale Type	Cash					
	Condition of sale	Typical					
	C.E. Price	\$14,000					
	Date of Sale	09/29/2023					
		\$/Acre	<b>\$/SF</b>	<b>\$/FF</b>			
	Unit Price:	0	\$5,83	\$466.67			
Sale Comments:	Total time on the ma	ndicates the property's ourket was 155 days. Pu lwelling, (Tiny House)	urchaser reports purch				
Confirmed By:	April Bragdon, F	Realtor					

	Comparab	le Land Sale 3				
Google B	609 Paul Freditick St	Carrottres Of General M. Code				
Property Identification						
Address:	609 Paul Frederick St. Luling, LA	T13S-8E-Sec 3, 14				
Parish:	St. Charles					
Tax ID/APN:	103200E00009					
Market Type:	Small – Rural					
Property Data						
Frontage: (LF)	70'	Depth: (LF)	105'			
Shape:	Rectangular	Topography:	Level			
Zoning:	R-1AM	Flood Zone:	Х			
Size:	Acres		Square Feet			
Total Area	0		7,350			
Useable Area	0		7,350			
Property Comments:	competing area. The mot	bile home Improvement fe. The seller included	of those in the immediate and ts reportedly were at the end of their no value for the improvements in			

09 Paul Frederick Lul	ing, LA			
	Tran	saction Data		
	Vendor:	Francisca Estrada		
	Vendee:	Santos Sirin		
	<b>Recordation:</b>	468263		
	Price:	\$38,000		
	Sale Type	Cash		
	Condition of sale	Typical		
	C.E. Price	\$41,000		
	Date of Sale	05/20/2022		
		\$/Acre	\$/SF	<b>\$/FF</b>
	Unit Price:	0	\$5.17	\$542.86
Sale Comments:		dicates the property's or rket was 164 days. Pur welling.	-	
Confirmed By:	Realtor Mar	y Dominach		

Address:213 Bar Luling, IParish:St. CharTax ID/APN:0400293Market Type:Small –Property Data60''Frontage: (LF)60''Shape:Rectang	LA ·les 3800	entification T13S-8E-Sec 3,		
Luling, 1Parish:St. CharTax ID/APN:0400293Market Type:Small –Property Data60''	ton Ave LA les 3800			
Tax ID/APN:0400293Market Type:Small –Property Data60''	3800		14	
Property DataFrontage: (LF)60''	Rural			
υ				
		Depth: (LF)	120'	
Shape. Rectang		Topography:	Level	
Zoning: R-1A		Flood Zone:	Х	
Size: Acres			Square 1	
<b>Total Area</b> 0			7,200	
Useable Area 0			7,200	
PropertyThis is aComments:for develop		single-family lot	. This site was c	cleared, filled, and read

213 Barton Ave., Lul	ing, LA			
,		saction Data		
	Vendor:	Nolan Madere Estate	2	
	Vendee:	Reve' Inc		
	<b>Recordation:</b>	463450		
	Price:	\$50,000		
	Sale Type	Cash		
	<b>Condition of sale</b>	Typical		
	C.E. Price	\$50,000		
	Date of Sale	11/10/2021		
		\$/Acre	\$/SF	<b>\$/FF</b>
	Unit Price:	0	\$6.94	\$833.33
Sale Comments:		lder who purchased the prosent was constructed and sol		ulative single-
Confirmed By:	Randy Noel (R	eve' Inc.), Purchaser		

	R Earth
	Property Identification
Address: Parish: Tax ID/APN: Market Type:	Lot 72 Gassen Luling, LA T13S-R21E-Sec 9 St. Charles 101500300072 Small – Rural
Property Data	
Frontage: (LF) Shape: Zoning: Size: Total Area Useable Area	90'Depth: (LF)105'RectangularTopography:LevelR-1AFlood Zone:XAcresSquare Feet09,45009,450
Property Comments:	This is a rectangular-shaped property that was cleared and filled at the time of sale.
	Comparable Land Sale 5

	0	Continued		
ot 72 Gassen St., Lu	ling, LA			
	Tran	saction Data		
	Vendor:	Amelia Gassen		
	Vendee:	<b>Barrios Builders</b>		
	<b>Recordation:</b>	449235		
	Price:	\$49,500		
	Sale Type	Cash		
	Condition of sale	Typical		
	C.E. Price	\$49,500		
	Date of Sale	05/29/2020		
		\$/Acre	\$/SF	<b>\$/FF</b>
	Unit Price:	0	\$5.24	\$550
Sale Comments:	The purchaser acquire completed and sold 0.	ed to build a speculative sing 3/03/2021.	le-family dwelling.	Construction
Confirmed By:	Amy Barric	os, Purchaser		

## QUALIFICATIONS OF KARLA J SCOTT, SRA, AI-RRS

College Education:	<b>n</b> : Texas State Technical Institute - Associates Degree – August 1988			
Course Work/ Examinations:	Uptown Professional Real Estate School of Louisiana – 2000 Prerequisite courses for residential appraiser certification Acadiana School of Real Estate, 1990 Prerequisite courses for real estate agent			
	Appraisal Institute			
	Advanced Residential Case Studies and Report Writing – 2008 Introduction to Income Capitalization – 2004 Appraisal Procedures – 2004 Income Capitalization – 2005 General Applications – 2005 Real Estate Financing, Statistics and Valuation Models – 2007			
Seminars:	Appraisal Institute:			
	Appraising from Blueprints & Specifications - 2004 Residential Case Studies – 2006 Office Building Valuation – 2008 Quality Assurance Residential Appraisals - 2008 Analyzing Distressed Real Estate -2008 Market conditions - 2009 FHA update – 2010 General Appraiser Sales Comparison Approach – 2010 Analyzing the Effects of Environmental Contamination on Real Property - 2010 Residential Appraisal Update: Staying Competent in a New Decade – 2011 Appraising the Appraisal (Appraisal Review – Residential) – 2012 UAD Aftereffects: Efficiency vs. Obligation – 2013 Complex Litigation Appraisal Case Studies – 2013 Using Technology to Measure and Support Assignment Results -2014 Review Theory – Residential – 2014 The Appraising: Specialized Topics and Applications – 2015 REO Appraisal - 2015 Business Practices and Ethics – 2016 Case Studies in Complex Valuation - 2017 What's New in Technology for Appraiser's – 2017 The Impact of Zoning on Highest and Best Use – 2017 Raise Your Appraiser IQ - 2018 Appraisal of Manufactured Homes Featuring Next-Generation - 2019 Pipeline Corridor Easements – 2021 Reviewing Residential Appraisal – 2021 Reviewing Residential Appraisal – 2021 Reviewing Residential Appraisal – 2021 Reviewing Residential Appraisal – 2022 USPAP 2024-2025			

## Non-Institute:

	HUD Appraisal Standards (HUD) Partial Interest Valuation – NAMA From the Appraiser to the Underwriter – Lincoln Worldwide ERC Training Program The Defensible Work File FHA Training 2017 – HUD Victorian Era Architecture for Real Estate Professionals – 2019 Louisiana Law & Rule Update – 2021 Appraising Pre-Foreclosures & Short Sales – 2021 Residential Construction and the Appraiser – 2023 Divorce and Estate Appraisals: Elements of Non-Lender Work - 2023
Experience:	Residential Appraiser - A.R.E. Real Estate Services (1/2001 – present) Residential Appraiser - James Juneau Appraisal Services (03/1997 – 12/2000) Louisiana Licensed Real Estate Agent - A.R.E. Real Estate Services (1/2001 – present) Century 21 – (08/1994 – 3/1997) Cornerstone Realty – (01/1991 – 08/1994)
Assignments:	Single Family Residential Multi-Family Residential Small Commercial Mixed Use Properties Vacant Land Appraisal Review
Professional Affiliations:	Member: Appraisal Institute –SRA Designation 2009, RRS Designation 2014 Member: Saints Board of Realtors (Director 2013) Member: National Association of Realtors Member: Louisiana Realtors Association Member: National Association of Professional Mortgage Women Member: Mortgage Lenders Association (Director 2009-2010) Member: New Orleans Metropolitan Association of Realtors – 2015

## Accepted and Approved By:

Public:	Louisiana Judicial Districts 24 & 29 (Expert Witness) FHA Panel Appraiser #1031 Saint Charles Parish Sheriff's Office Saint Charles Parish Department of Community Service Louisiana's Office of Facility Planning & Control
Legal:	Loyd Bourgeois, Attorney at Law Corey Oubre, Attorney at Law Pat M. Franz & Associates, LLC Robert Garrity, Jr., Attorney at Law Andrew Lemmon, Attorney at Law Timothy Marcel, Attorney at Law Maria Chaisson, Attorney at Law
Our File -240462	56

#### Financial:

Whitney/Hancock Bank First American Bank First National Bank U.S.A. Movement Mortgage Standard Mortgage Louisiana Federal Credit Union Fidelity Bank Patterson State Bank Investar Bank

#### **Partial List of Assignments:**

Single and multi-family residential appraisals; Vacant residential sites; Small Commercial office buildings; Vacant commercial sites; Apartment buildings (less than 10 units); Wetland tracts; Mixed use commercial/residential properties.

#### **Court Appearances:**

Case File Name	District	Docket#
Pratt vs. Pratt Lambert vs. Lambert Teachworth vs. Holmes Landry vs. Landry Weber vs. Weber Jones vs. Jones Nationstar Mortgage vs. Loupe	24 <sup>th</sup> 29 <sup>th</sup> 24 <sup>th</sup> 29 <sup>th</sup> 29 <sup>th</sup> 29 <sup>th</sup> 29 <sup>th</sup>	541-690 0063908 648-878 72468 75842 P-10,950 79902
Garrity vs. Garrity	29 <sup>th</sup>	19902

Compensation:

Professional analysis and consulting - \$300/hour Required Testimony - \$300/hour with and 8-hour minimum. Travel – IRS mileage + other travel-related expenses.

## QUALIFICATIONS OF BENNET E. OUBRE, MAI, AI-GRS

College Education:	UNIVERSITY OF NEW ORLEANS
	Bachelor of Science in Finance: Real Estate Option – 12/87
Professional	
Affiliations:	Designated Member – MAI; AI-GRS Appraisal Institute
	Member: National Association of Realtors
	Member: Louisiana Realtors Association (Past State Director, Regional V.P.)
	Member: New Orleans Metropolitan Association of Realtors
	Member: Greater Baton Rouge Board of Realtors
Course Work/	
Examinations:	University of New Orleans
	Real Estate Appraising
	Residential Appraising
	Income Property Appraisal
	Real Estate Finance
	Quantitative Analysis and Statistical Modeling
	American Institute of Real Estate Appraisers/Appraisal Institute
	8-1 Real Estate Appraisal Principles (1/88)
	8-2 Residential Valuation (1/88)
	1BA Capitalization Theory & Techniques, Part A (8/91)
	510 Advanced Income Capitalization (10/93)
	520 Highest and Best Use and Market Analysis (10/04)
	530 Advanced Sales and Cost (2/06)
	540 Report Writing and Valuation Analysis (2/09)
	550 Advanced Application (5/10)
	Review Theory – General (7/14)
	Condemnation Appraising Principles and Applications (10/15)
	Review Case studies – General (5/16)
Seminars:	Appraisal Institute (Partial Listing):
Seminars.	
	2024-2025 Uniformed Standards of Professional Appraisal Practice (12/23)
	Uniform Appraisal Standards for Federal Land Acquisitions (10/2023)
	Evaluating Commercial Leases (2/23)
	Conservation Easement Valuation 2022 Update (9/22)
	Practical Applications of Fundamental Analysis (8/22)
	Appraising Automobile Dealerships (07/22)
	Residential Sales Comparison Approach (11/20)
	Eminent Domain and Condemnation (07/2020)
	Appraising Convenience Stores (10/18)
	Advanced Spreadsheet Modeling for Valuation (8/2013)
	Complex Litigation Appraisal Case Studies (04/13)
	Self-Storage Economics and Appraisal (01/06)
	Valuation of Detrimental Conditions (10/05)
	Case Studies in Commercial Highest and Best Use (10/03)
	Partial Interest Valuation (03/01)
	Attacking and Defending the Appraisal in Litigation Part 2 (01/00)
	Attacking and Defending the Appraisal in Litigation Part 1 (04/98)
	Easement Valuation (10/96)
	Subdivision Analysis
	Condemnation Valuation
	Right-of-Way and Litigation
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Seminars (cont.):	Non-Institute (partial listing): Conservation Easement Valuation (ASFMRA 06/24) Land Use Planning and Eminent Domain in Louisiana (12/06) Principals of Real Estate Engineering (IRWA 10/07)
Experience:	<ul> <li>Residential/Commercial Appraiser – A.R.E. Real Estate (1983 – Present)</li> <li>Louisiana State Certified <u>General</u> Real Estate Appraiser – LA #G232 (1990)</li> <li>Licensed Real Estate Agent (1983 – 1988)</li> <li>Licensed Real Estate Broker (1988 – Present)</li> <li>A.R.E. Real Estate Services (President - Senior Appraiser)</li> <li>The Value Experts, LLC (Manager – Compliance Officer)</li> <li>Louisiana Real Estate Appraisal Board (Member)</li> </ul>

#### Partial List of Assignments:

Residential property; Commercial properties (Vacant land, Professional office, Strip Shopping Centers, Department Stores; Service Stations; Health Club; Hotel & Motels (50+ rooms); Mini Warehouse): Industrial Properties (Vacant land; Light & Heavy Industrial Buildings); Residential & Commercial subdivision developments; Special Use Properties (Batture tracts; Industrial boat slip; Lay Berth facilities; Sand mining; Clay mining; Golf Course; Churches, Historic properties).

#### Non-Appraisal Assignments:

Consulting for & developing residential & commercial subdivisions, residential buildings, professional offices, and shopping centers; Consulting for wetland & zoning permitting; Litigation consulting for expropriation and environmental issues;

#### **Litigation Assignments:**

Appraisal and Appraisal Review of utility rights-of-ways, and public road rights-of-ways for governmental authorities, corporate clients, and landowners. Appraisal and Appraisal Review for State and Federal tax matters; Appraisal and Appraisal Review of various property types for individual and class actions claims of diminution of value.

Accepted	and An	proved By:	(partial	listing)
necepteu	and mp	proved Dy	(pur tiur	insting)

Public:	Financial:	Other;	Legal:
Louisiana Judicial Districts	B.B. & T. Bank	Entergy	Chaisson & Chaisson
(17, 19,23,24,29, 32, 34, 40 and CDC)	Banc One	Koch Pipeline	Jones Walker
U.S District Court -Eastern District LA	Capital One Bank	Marathon Oil	Kean- Miller
U.S. Tax Court	Chase Bank	Shell Oil	Lemon Law Firm
U.S. Bankruptcy Court Louisiana Dept. of Natural Resources	First American Bank First National Bank USA	Texas Brine Williams Com.	Liskow & Lewis Phelps Dunbar
Louisiana Facility & Control	Gulf Coast Bank	ARTCO	Sher Garner Richter
Ascension Parish (Public Works)	Whitney Hancock Bank	CGB Marine	Smith & Fawer
St. Charles Parish (Various Divisions)	Omni Bank		Taylor Porter
St. James Parish (Various Divisions)	Regions Bank		Forman Watkins & Krutz
St. John Parish (Various Divisions)			
LA Department of Transportation			
North Lafourche Levee Dist.			
Port of Lafourche			
Port of South Louisiana St. Bernard Port & Harbor District			
Internal Revenue Service			

#### **Court Appearances:**

Case File Name:	District:	Docket#:	Date:
Diane Sanchez et al v. Texas Brine, LLC et al.	US District Court - Eastern District of LA	2:13-Cv-05227	December 2019
St. Charles Parish v. Martha Malone et al.	29th		July 2020
Lake Charles Harbor & Terminal District v. Estate of Dorothy Barbe Rothchild et al.	14 <sup>th</sup>	2022-2218	November 2023
North Donald LA Property, LLC, North Donald, LA Investors, LLC, Tax Matters Partner v. Commissioner	U.S. Tax Court	24703-21	September 2024
LOOP LLC v. Exxon Mobile Corp & Shell Oil Company	17 <sup>th</sup> Div. "A"	13889	December 2021
Crosstex Energy Services et al. v. Texas Brine Company, LLC	23 <sup>rd</sup> Div "ad hoc"	34202	June 2022
LA DOTD v. Bruce David Cox, at ux.	22 <sup>nd</sup> Div "H"	2017-13736	July 2022
LA DOTD v. West Louisiana Petroleum	30 <sup>th</sup>	183346A	June 2024