ECONOMIC DEVELOPMENT UPDATE

DEPARTMENT OVERVIEW

ECONOMIC SNAPSHOT

UPCOMING SPECIAL SESSION



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WHAT IS ECONOMIC DEVELOPMENT?

The <u>intentional</u> practice of improving a community's **economic well-being** and **quality of life**.

- Retain, create & attract high-quality jobs
- Foster the growth of a resilient tax base & an inclusive economy



Your one-stop shop!

Attraction/Recruitment

- Available property searches
- Guidance on potential incentive packages
- Liason to parish, state, & community stakeholders
- · Access to market data

Creation/Start-Up

- Business planning assistance
- Permitting guidance
- Coordinate resource providers

Retention & Expansion

- Check-ups & visits
- Guidance on potential incentive packages
- Property searches
- Liason for workforce development efforts
- Promote local opportunities

Support & Product Development

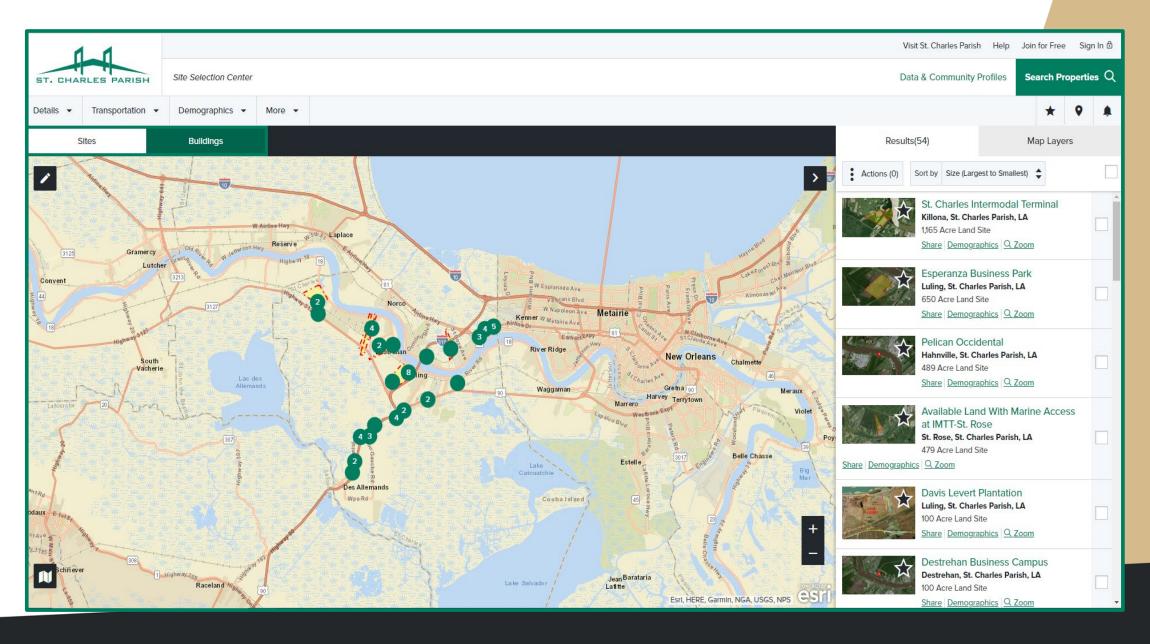
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SITE SELECTION CENTER



Village Shopping Center

1,875 Square Feet





Location

13322 Highway 90, Suite O Boutte, LA, 70039 St. Charles Parish 29.90354, -90.38200



Listing Size

1,875 Square Feet Not Subdividable



Property Type

Showroom Retail Commercial Medical Office



Report Areas:	Drive-Time: 5 minutes		Drive-Time:
2000 Data in 2020 Geography (U.S. Census)	3 minutes	15 minutes	30 minutes
2000 Total Population (U.S. Census)	4824	41165	45601
2000 Total Households (U.S. Census)	1605	14044	17733
2000 Total Housing Units (U.S. Census)	1697	14914	18878
2010 Population (U.S. Census)	1057	1.51.	10070
2010 Total Population (U.S. Census)	5212	44063	43026
2010 Household Population (U.S. Census)	5194	43650	42650
2010 Housing (U.S. Census)	3154	43030	42030
2010 Total Housing Units (U.S. Census)	1934	16896	18938
2020 Population (U.S. Census)	1934	10830	18936
	F390	42749	43864
2020 Total Population (U.S. Census)	5389 5363	43748 43312	43498
2020 Household Population (U.S. Census)	5303	43312	43498
2020 Housing (U.S. Census)	2007	47050	10111
2020 Total Housing Units (U.S. Census)	2007	17260	19441
2022 Key Demographic Indicators (Esri)			
2022 Total Population (Esri)	5342		43632
2022 Total Households (Esri)	1912		17865
2022 Average Household Size (Esri)	2.78		2.4
2022 Total Housing Units (Esri)	2008		19481
2022 Owner Occupied Housing Units (Esri)	1491		
2022 Renter Occupied Housing Units (Esri)	421	3510	6374
2022 Vacant Housing Units (Esri)	96	1213	1615
2022 Income (Esri)			
2022 Median Household Income (Esri)	69700		6262
2022 Average Household Income (Esri)	90038	98631	9011
2022 Per Capita Income (Esri)	33151	36507	3694
2022 Home Value (Esri)			
2022 Median Home Value (Esri)	216266	231289	23477
2022 Average Home Value (Esri)	239202	258406	28210
2022 Labor Force (Esri)			
2022 Civilian Population Age 16+ in Labor Force (Esri)	2675	22423	22272
2022 Employed Civilian Population Age 16+ (Esri)	2520	21177	21066
2022 Unemployed Population Age 16+ (Esri)	155	1246	1206
2022 Unemployment Rate (Esri)	5.8	5.6	5.
2027 Key Demographic Indicators (Esri)			
2027 Total Population (Esri)	5229	43163	42846
2027 Total Households (Esri)	1890	16098	17666
2027 Total Housing Units (Esri)	1987	17364	19387
2027 Owner Occupied Housing Units (Esri)	1473	12646	11492
2027 Renter Occupied Housing Units (Esri)	417	3452	6173
2027 Vacant Housing Units (Esri)	97	1266	1721
2027 Average Household Size (Esri)	2.75	2.65	2.
2027 Income (Esri)			
2027 Median Household Income (Esri)	79183	79310	7216
2027 Average Household Income (Esri)	103559	110487	10225
2027 Per Capita Income (Esri)	38454	41221	4221
2027 Home Value (Esri)	55454		.223
2027 Median Home Value (Esri)	246451	260929	26064
2027 Average Home Value (Esri)	278360	299526	32700
2027 Average Home value (ESH)	270300	233320	32/00

ALLIES



















DIVERSE PROJECT MIX



KEY INDICATORS

TOP 10-SIZED ECONOMY

Rank	Parish	2023 GDP (Billions)	Pop. Rank (2024 Est.)
1	East Baton Rouge	\$41.23	1
2	Orleans	\$29.20	3
3	Jefferson	\$27.17	2
4	Calcasieu	\$18.99	7
5	Lafayette	\$18.72	5
6	Caddo	\$16.35	6
7	St. Tammany	\$15.67	4
8	St. Charles	\$10.10	21
9	Ascension	\$9.74	11
10	Ouachita	\$8.16	8

HIGH EARNINGS ENVIRONMENT

Rank	Parish	Avg. Earnings/Job (2023)
1	Cameron	\$121,654
2	St. Charles	\$110,323
3	lberville	\$96,594
4	West Feliciana	\$91,430
5	Plaquemines	\$90,864
Rank	Parish	HH Income (2022)
Rank 1	Parish Ascension	HH Income (2022) \$93,800
		<u> </u>
1	Ascension	\$93,800
1 2	Ascension West Baton Rouge	\$93,800 \$80,510

ST. CHARLES SECTOR EMPLOYERS

Industry Sector	2024 Jobs	2023 Wages, Salaries, & Proprietor Earnings
Manufacturing	4,865	\$142,136
Construction	3,947	\$127,196
Government	3,512	\$59,925
Transportation and Warehousing	3,220	\$81,974
Wholesale Trade	2,001	\$95,992
Retail Trade	1,570	\$32,421
Health Care and Social Assistance	1,290	\$52,559
Admin. & Support & Waste Mgmt. & Rem. Services	1,113	\$59,821
Accommodation and Food Services	1,060	\$19,890
Professional, Scientific, and Technical Services	1,059	\$91,491
Other Services (except Public Administration)	926	\$48,464
Utilities	829	\$144,846
Real Estate and Rental and Leasing	428	\$80,551
Finance and Insurance	396	\$69,494
Management of Companies and Enterprises	286	\$43,961
Arts, Entertainment, and Recreation	272	\$21,964
Educational Services	164	\$31,797
Mining, Quarrying, and Oil and Gas Extraction	64	\$94,718
Information	51	\$54,618
Agriculture, Forestry, Fishing and Hunting	45	\$38,439

HIGH QUALITY JOBS (incl. benefits)

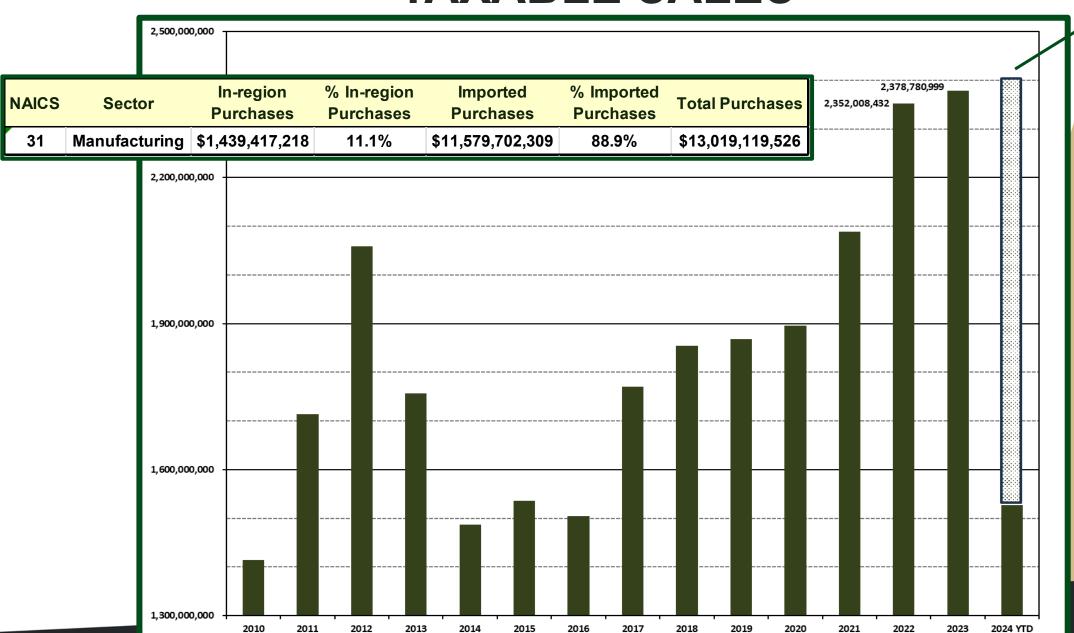
Manufacturing Sector

Rank	Parish	Avg. Earnings/Job (2023)
1	Cameron	\$236,213
2	St. Charles	\$188,673
3	St. Bernard	\$176,314
4	St. John	\$175,487
5	Ascension	\$161,498

Construction Sector

Rank	Parish	Avg. Earnings/Job (2023)
1	Tensas	\$193,630
2	St. Charles	\$148,270
3	West Feliciana	\$140,305
4	Claiborne	\$108,315
5	East Baton Rouge	\$100,058

TAXABLE SALES

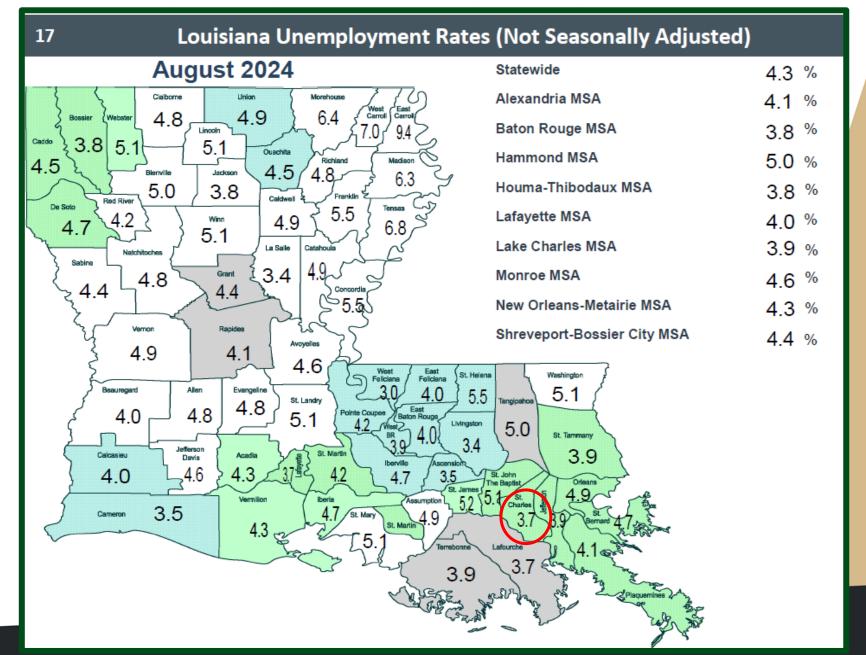


~72% Industrial

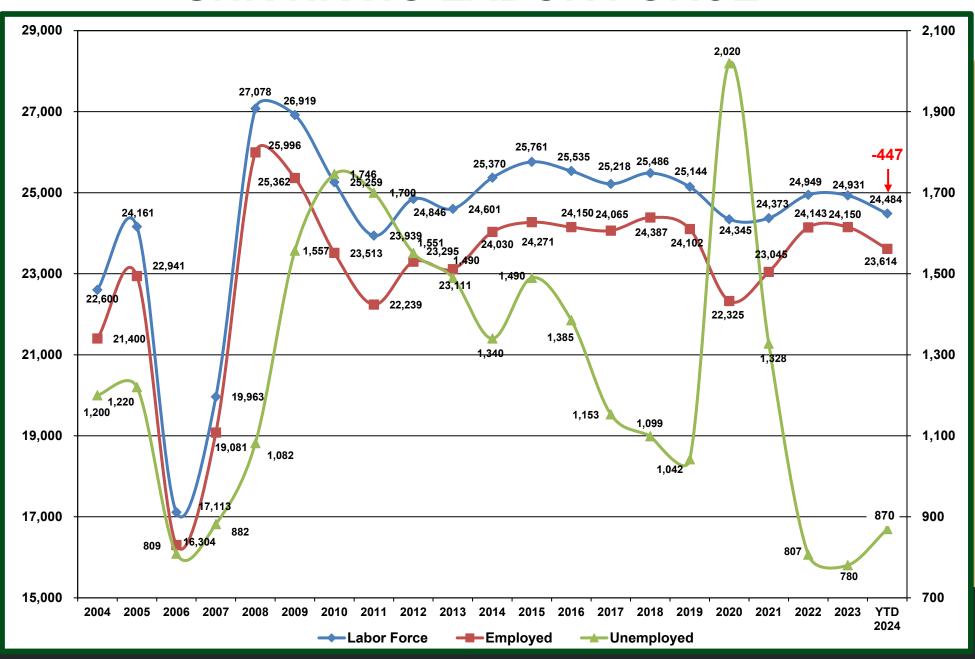
LABOR MARKET – UNEMPLOYMENT RATE



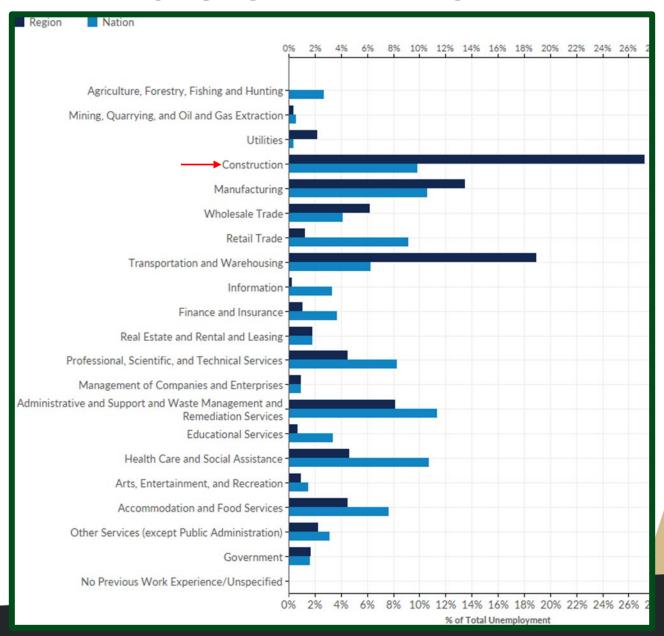
ONE OF THE LOWEST



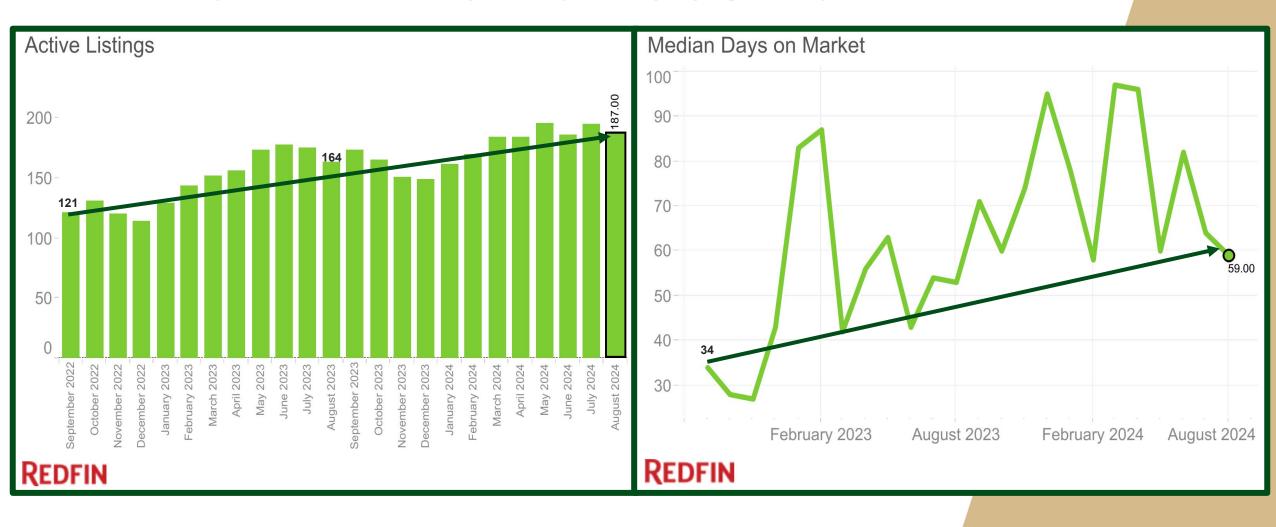
SHRINKING LABOR FORCE



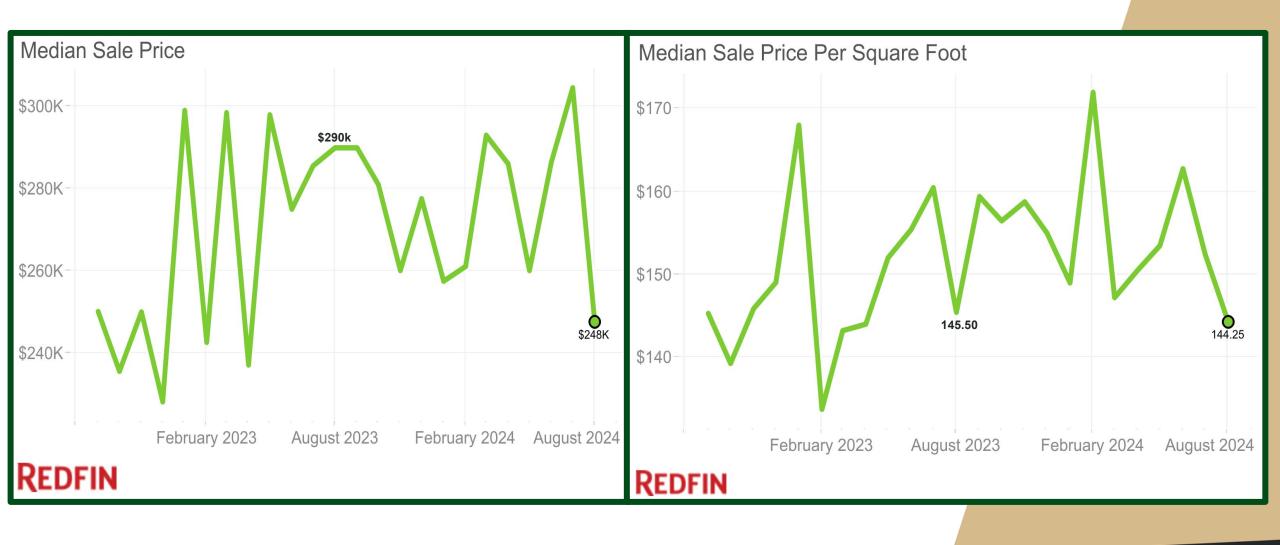
WHO'S UNEMPLOYED?

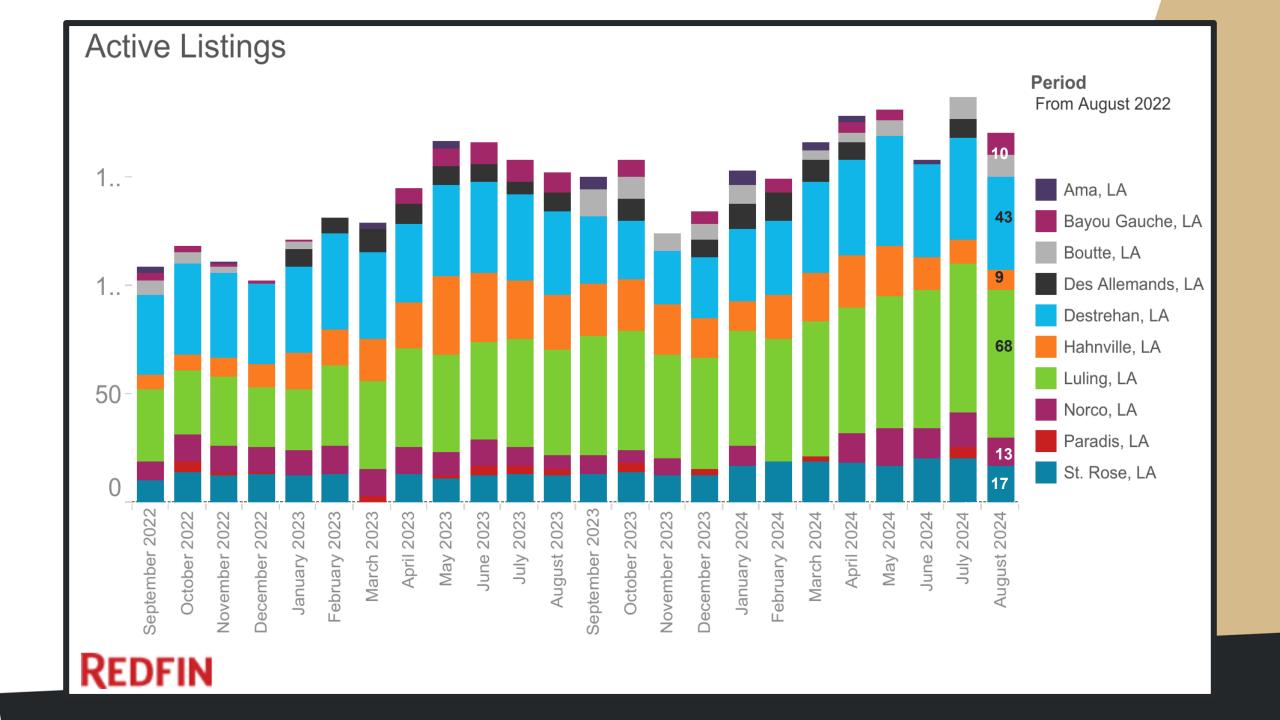


CHALLENGING HOUSING MARKET

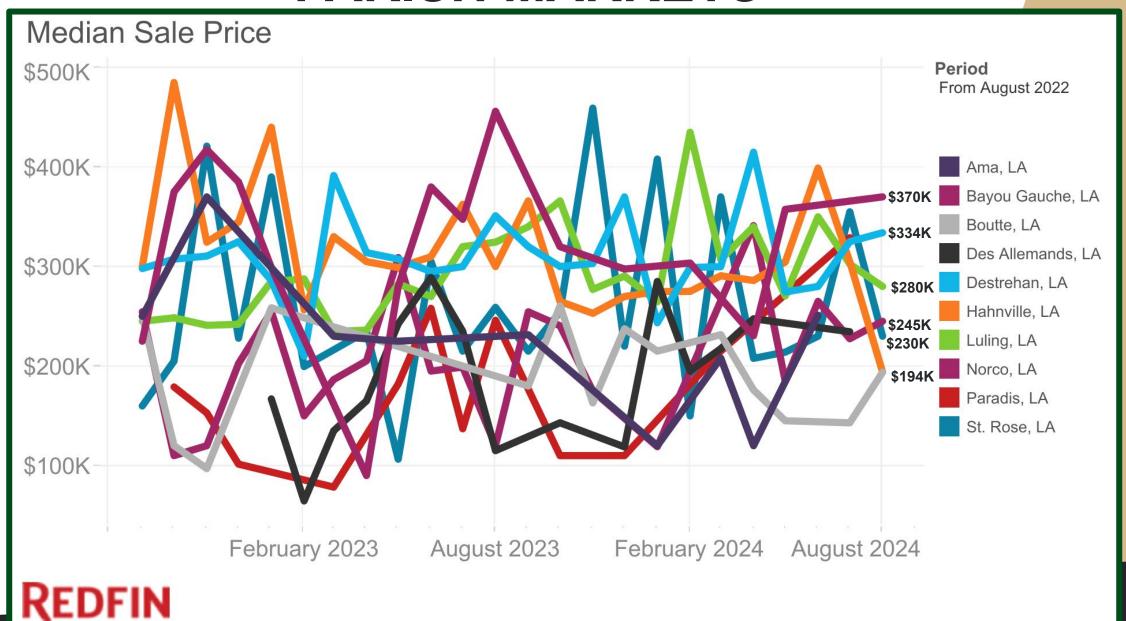


BUYER'S MARKET





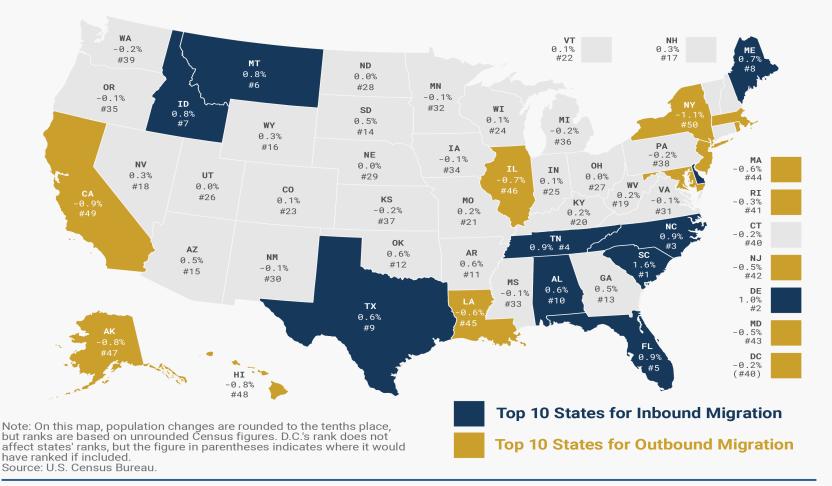
PARISH MARKETS



NOVEMBER SPECIAL SESSION

State Population Changes in 2023

State Net Population Changes from Interstate Migration, from Most Inbound to Most Outbound, FY 2023



NOVEMBER SPECIAL SESSION

- Why November? Facing \$730M+ Shortfall; Enact some changes on Jan. 1
- Simplify/Flatten Income Tax
 - ➤ Corporate Income Tax-Single 3.5% Rate (7.5% current top rate)
 - Eliminate Franchise Tax
 - ➤ Personal Income Tax
 - Single 3% Rate (from 3 brackets)
 - \$4,500, \$12,500, \$25K Standard Deductions
 - Double retirement income exemption to \$12K
 - First \$25K income tax free for married couples
- Eliminate some incentives
- Broaden sales tax base by including additional activities
- Renew .45% "Temporary" SUT
 - ➤ SUT changes need 2/3 approval
- Broaden sales tax base by including additional activities
- \$100M Revenue Loss
- Inventory Tax
 - > Constitutional change to allow locals to voluntarily exempt from property tax (opt out)
 - ➤ One-time state incentive for parishes opting out (?)



QUESTIONS?